

Human capital, mechanisms of technological diffusion and the role of technological shocks in the speed of diffusion.

Evidence from a panel of Mediterranean countries

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ABSTRACT

Our main goal is to ascertain the importance of human capital as a facilitator of technological diffusion in a sample of seven Mediterranean countries (Algeria, Cyprus, Israel, Egypt, Syria, Tunisia, and Turkey) for the period 1960-2000.

First, we estimate the technological progress growth rate and the technological gap between each country in our sample and the technological leader (the USA) following the methodology of Benhabib and Spiegel (2002). Then, the importance of technology diffusion on the TFP growth rate is addressed through the Nelson and Phelps (1966) hypothesis - the potential speed of technology diffusion is inversely related to the degree of technological backwardness of the follower country and its absorption capability of new technologies will depend on its human capital level. The non-linear specification of the TFP growth rate by Benhabib and Spiegel (2002) is estimated to control for the type of technological diffusion, logistic or exponential.

The empirical analysis is applied to two samples – a smaller one consisting of the above mentioned countries and a larger one that includes some European countries. First, we have studied the unit root characteristic of the TFP growth rate series using unit root panel tests. The results obtained have allowed the use of traditional econometric methods for both equations. For the first equation estimations were performed with NLLS, as it is a non-linear equation and for the second equation, estimations were performed with OLS with robust errors, with the fixed effects model and with the random effects model, as it is a linear equation.

The empirical importance of human capital in fostering technological diffusion is also addressed through the channel of FDI, the channel through which the technology from the leader is transferred to the followers. The host economy needs a sufficient level of human capital in order to apply the technology of the leader, i.e., the stock of human capital of the follower country limits its absorptive capability. We also analyse the role of human capital as a facilitator of the diffusion of a particular type of technology, ICT, where there is a role for the different schooling levels. In both cases we take Lee (2000) as the basic framework for our estimations.

Finally, in the last part of the paper we try to understand the importance of technological shocks on the process of technological diffusion. The speed of technological diffusion and consequently the evolution of cross-countries differences in GDP growth rates and levels depend, to a large extent, on exogenous shocks. We propose to model technological shocks for each of our seven countries sample in a simple VAR model with four variables: the TFP growth rate of, the logarithm of GDP per capita, the logarithm of investment per capita, and the logarithm of the stock of human capital.

JEL Classification: C33, O5

Keywords: economic growth, education, human capital, panel data, VAR models

1. Introduction

Our main goal is to ascertain the importance of human capital as a facilitator of technological diffusion in a sample of seven Mediterranean countries (Algeria, Cyprus, Israel, Egypt, Syria, Tunisia, and Turkey) for the period 1960-2000.

First, we estimate the technological progress growth rate and the technological gap between each country in our sample and the technological leader (the USA) following the methodology of Benhabib and Spiegel (2002). Then, the importance of technology diffusion on TFP growth rate is addressed through the Nelson and Phelps (1966) hypothesis - the potential speed of technology diffusion is inversely related to the degree of technological backwardness of the follower country and its absorption capability of new technologies will depend on its human capital level. The non-linear specification of the TFP growth rate by Benhabib and Spiegel (2002) is estimated to control for the type of technology diffusion, logistic or exponential. The empirical analysis is applied to two samples – a smaller one consisting of the above mentioned countries and a larger one that includes some European countries. First, we have studied the unit root characteristic of the TFP growth rate series using unit root panel tests. The results obtained have allowed the use of traditional econometric methods for both equations. For the first equation estimations were performed with NLLS, as it is a non-linear equation and for the second equation, estimations were performed with OLS with robust errors, with the fixed effect model and with the random effect model, as it is a linear equation. The results do not support the hypothesis that human capital is a main determinant of technological imitation in our sample. On the contrary, they support the hypothesis that human capital is fundamental for innovation, which might mean that the human capital level for these countries is already higher than the threshold identified by Benhabib and Spiegel (2002) in their logistic formulation of the process of technological diffusion.

The empirical importance of human capital in fostering technological diffusion since it determines a country's absorptive capability is also addressed through the channel of FDI, the channel through which the technology from the leader is transferred to the followers. However, the host economy needs a sufficient level of human capital in order to apply the technology of the leader, i.e., the stock of human capital of the follower country limits its absorptive capability. We also analyse the role of human capital as a facilitator of the diffusion of a particular type of technology, ICT, where

there is a role for the different schooling levels. In both cases we take Borensztein, Gregorio, and Lee (1998) and Lee (2000) as the basic framework for our estimations. Although FDI seems to influence the growth rate of TFP in our sample the results do not show any complementarity between the diffusion of technology through FDI and human capital. On the other hand, human capital is fundamental for the diffusion of ICTs, and especially human capital acquired through higher education.

Finally, in the last part of the paper we try to understand the importance of technological shocks on the process of technological diffusion. The speed of technological diffusion and consequently the evolution of cross-countries differences in GDP growth rates and levels depend, to a large extent, on exogenous shocks. We propose to model technological shocks for each of our seven countries sample in a simple VAR model with four variables: the TFP growth rate, the logarithm of GDP per capita, the logarithm of investment per capita and the logarithm of the stock of human capital. The main result is the following: for almost all of the seven countries the three types of shocks have shown factor complementarity among technology, physical capital and human capital.

The paper is divided into five sections: after the Introduction, Section 2 gives the theoretical background of the relationship between human capital and the technological catch-up hypothesis and develops the empirical analysis of this relationship based on the methodologies of Benhabib and Spiegel (2002) and Nelson and Phelps (1966). Section 3 analyses the relationship considering the complementarity between human capital and FDI as a channel of technological diffusion, on the one hand, and the importance of human capital for the diffusion of a particular type of technology, ICTs. Section 4 analyses the relationship between technological shocks and technological catch up, and Section 5 presents some concluding remarks.

2. Technological catching-up and the role of human capital: the Benhabib and Spiegel (2002) and the Nelson and Phelps (1966) methodologies

2.1. Theoretical framework

The resurgence of Economic Growth in the eighties with the seminal articles of Romer (1986) and Lucas (1988) led to research on the possible different influences of human capital on growth. As it is well known, Solow's neoclassical growth theory regains importance in the eighties with the Mankiw, Romer, and Weil (1992) model but

the results of the estimation of the β -equation show evidence of a very small influence of human capital on growth and sometimes even the estimated coefficient has the wrong sign. In that type of model, human capital is considered a factor of accumulation and according to the theory will have two effects on growth: a permanent level effect on real GDP per capita and a transitory growth effect on GDP growth rate.

The weak empirical results associated with the Mankiw, Romer, and Weil (1992) model led many economists to try and improve them in order to ascertain the correct influence of human capital on growth. Three different ways were basically followed as well as a mix of all three: a) better databases and better human capital proxies; b) new econometric methodologies for the estimation of growth equations; and c) new specifications of human capital in growth models.

At the same time, all the endogenous growth literature emerging has focused its research agenda on the explanation of TFP, that is, on the factors and mechanisms that cause technical progress and influence the TFP growth rate of a country. In this new theoretical setting human capital has two new roles: it is a facilitator of domestic technical innovation and a facilitator of technological catching-up. It is the level of human capital that is considered in both roles.

Through those two roles human capital determines the TFP growth rate causing permanent growth effects in the first case and causing transitory growth effects in the second one. In fact, in a steady state growth (SSG) model of technical diffusion, the transitory growth effects will last until the follower country reaches the TFP growth rate of the leader country.

Human capital is considered in this paper as acting through those two roles in accordance to the Nelson and Phelps (1966) hypothesis. Following the authors, the shifting of the technological frontier towards northeast depends on the rate of inventions, while the TFP growth rate depends on the rate of technical diffusion, which is positively related to the technological gap, the distance between the TFP level of the leader country and that of the follower country. In order to study the technological diffusion process between two countries it is assumed that the leader country is on the technological frontier or closer to it than the follower country. The technological catch-up hypothesis means that the TFP growth rate of the follower is positively related to its technological backwardness. This is a potential economic advantage for the follower, but as the authors have pointed out, the speed at which the technological gap is closed depends on the level of the stock of human capital of the follower country.

Benhabib and Spiegel (2002) have transformed their initial model of technological diffusion (Benhabib and Spiegel (1994)) based on the Nelson and Phelps (1966) model and use another specification allowing also for the evolution of technological diffusion under a logistic path. This generalisation has the advantage of reconciling the theory with some stylised facts. Technological divergence between the follower and the leader will occur if the level of human capital of the follower is lower than a critic threshold. The introduction of a threshold of this kind reconciles the model with convergence clubs results.

In the first generation of models of technological transfer, as in Nelson and Phelps (1966), Dowrick and Nguyen (1989), and Fuente (1995), the micro-foundations of innovation and imitation are absent. Second generation models introduce explicitly, agents' behaviour, the Barro and Sala-i-Martin (1997) model is a good example of it. Although the Benhabib and Spiegel (2002) specification does not exhibit agents' behaviour related to their activities of innovation and imitation, they prove that their results are in accordance with those of Barro and Sala-i-Martin (1997). If the diffusion process is exponential, the leader country will act as a locomotive and there will be technological convergence. As for the logistic path, only under special conditions does technological convergence occurs.

2.2. Empirical analysis

As for the empirical analysis, two different exercises were run: the determination of capital stock series for all the countries of both samples using the Klenow and Rodriguez-Clare (1997) methodology which is based on the inventory method and the econometric estimations of Benhabib and Spiegel (2002) and Nelson and Phelps (1966) equations. First, we have studied the unit root characteristic of the TFP growth rate series using unit root panel tests. Traditional econometric methods were used because TFP growth rate is not a unit root series. Since the Benhabib and Spiegel (2002) equation is non-linear, estimations were done with NLLS, including a constant, a trend or individual constants. As for the Nelson and Phelps (1966) linear equation, OLS with robust errors was used, including a constant, a trend or individual constants. Fixed effects as well as random effects models were also used.

2.2.1. Samples and databases

We have considered two samples. The Mediterranean sample which includes seven countries: Algeria, Cyprus, Egypt, Israel, Syria, Tunisia and Turkey, and a larger sample of thirteen countries which includes the former countries plus six EU countries - France, Greece, Ireland, Italy, Portugal and Spain. The European Countries were included for geographical as well as for economic reasons.

We have four panel databases with annual data as well as 5-year frequencies for the period 1960-2000. We have used the PWT 6.1 for the variables: real GDP per capita (rdgpl), investment share as a ratio to GDP (ki) and Population (POP). We have used the Barro and Lee (2000) database for human capital and the proxy chosen is the average years of schooling of the population with no less than fifteen years of age (TYR).

Human capital data is provided at 5-year intervals and so was annualised using a non-linear interpolation following RATS' procedure DISTRIB.rsc. This procedure computes a distribution of a series changing the frequency to a higher one and we have supposed that the original series is a random walk. The unavailable data for Cyprus (1997-2000) and for Tunisia (1960) was obtained using ARIMA models for each variable.

2.2.2. Determination of the TFP growth rates

In order to estimate the TFP equations we had to estimate, in the first place, the stock of physical capital and secondly we had to estimate TFP levels and growth rates. We have built the stock of physical capital series based on Benhabib and Spiegel (2002) methodology which is identical to the Klenow and Rodriguez-Clare (1997) methodology.

2.2.2.1. The physical capital stock series

First we have estimated the initial stock of physical capital according to the formula,

$$(1) \quad \left(\frac{K}{Y}\right)_{it_0} = \frac{\left(\frac{\bar{I}}{\bar{Y}}\right)_i}{\gamma_i + \delta_i + n_i}$$

where $\left(\frac{\bar{I}}{Y}\right)_i$ represents the average investment rate of country i over period 1960-2000;

γ_i represents the GDP per capita average growth rate of country i over period 1960-2000; and δ_i is the depreciation rate, equal to 0.03 by assumption.

Equation (1) turns out to be

$$(2) \quad K_{it_0} = \left[\frac{\left(\frac{\bar{I}}{Y}\right)_i}{\gamma_i + \delta_i + n_i} \right] \left(\frac{Y}{POP}\right)_{it_0} POP_{it_0}$$

We have considered $t_0=1959$ for the stock of physical capital because of the inventory formula. Under our assumptions, equation (2) becomes,

$$(3) \quad K_{i1959} = \left[\frac{\left(\frac{\bar{I}}{Y}\right)_i}{\gamma_i + \delta_i + n_i} \right] \left(\frac{Y}{POP}\right)_{i1960} \left(\frac{1}{1+r_{y1960}}\right) POP_{i1960} \left(\frac{1}{1+r_{POP1960}}\right)$$

where $r_{pop1960}$ represents the average growth rate of the population of country (i) over 1960-2000 and r_{y1960} represents the average growth rate of real GDP per capita of country i over 1960-2000.

Real investment of country (i) at time (t), I_{it} , is computed using the formula,

$$(4) \quad I_{it} = \left(\frac{I}{Y}\right)_{it} \left(\frac{Y}{POP}\right)_{it} POP_{it}$$

Finally, the physical capital stock series is computed using the inventory method, according to the formula,

$$(5) \quad K_{it} = \sum_{j=0}^t (1-\delta)^{t-j} I_{ij} + (1-\delta)^t K_{i1959}$$

2.2.2.2. TFP levels and growth rates

Based on a Cobb-Douglas production function with $\alpha=0.3$ we have calculated the TFP levels using the following equation,

$$(6) \quad a_{it} = y_{it} - \frac{1}{3}k_{it} - \frac{2}{3}l_{it}$$

where a_{it} is the log of TFP level of country (i) at time t, y_{it} is the log of real GDP per capita of country (i) at time (t), k_{it} is the log of the physical stock of capital of country(i) at time (t) and l_{it} is the log of the population of country (i) at time (t)¹. Having the series for the TFP levels, annual and at 5-year intervals, we have computed the TFP growth rates.

2.2.3. Analysis of the process of the TFP growth rate series

In order to ascertain the correct econometric methods for the estimation of the Benhabib and Spiegel (2002) equation, as well as of the Nelson and Phelps (1966) equation, we have studied the unit root characteristic of the TFP growth rate series.

Table 2.2.3.1. Unit-Root Panel Tests for the TFP Growth Rate Series

TFP Growth rate	7 Countries Sample	13 Countries Sample
	t_{δ}	t_{δ}
LL_1	22.22 (0.0)	31.31 (0.0)
LL_2	32.63 (0.0)	47.19 (0.0)
LL_3	48.49 (0.0)	74.51 (0.0)
	\bar{Z}	\bar{Z}
ADF without trend	-12.25 (0.0)	-14.61 (0.0)
ADF with trend	-11.81 (0.0)	-13.78 (0.0)

Note: In square brackets we have the level of probability; ADF \bar{Z} test is the test proposed by Im, Pesaran, and Shin (1997) and t_{δ} test corresponds to the equations in Levin and Lin (1993) for the null of unit root. LL_1: $\Delta Y_{it} = \delta_1 Y_{it-1} + e_{it}$; LL_2: $\Delta Y_{it} = \alpha_1 + \delta_1 Y_{it-1} + e_{it}$; LL_3: $\Delta Y_{it} = \alpha_0 + \alpha_1 T + \delta_1 Y_{it-1} + e_{it}$.

As we can see from the results in table 2.2.3.1. above, for all tests, we can reject the presence of a unit root, so we will apply classical econometric methods, which are appropriated for stationary series.

2.2.4. The Benhabib and Spiegel (2002) methodology

In what follows, the equation estimated is:

$$(7) \quad g_{(TFP)it} = b + \left(g + \frac{c}{s} \right) h_{it} - \left(\frac{c}{s} \right) h_{it} \left(\frac{A_{it}}{A_{mt}} \right)^s + \varepsilon_{it}$$

where $g_{(TFP)it}$ is the TFP growth rate of country (i) at time (t); b is the constant term; h_{it} is the stock of human capital of country (i) at time (t) in logarithms; A_{it} is the TFP level

¹The Lee, Jong-Wha, (2000), "Education for technology readiness: Prospects for developing countries." *mimeo, Korea University*. This method was also used but the results were not considered here since they are economically meaningless.

of the follower country (i) at time (t); and A_{mt} is the TFP level of the leader country (USA).

The TFP growth rate of country (i) at time (t) depends: a) on the constant term b; b) positively on the level of the stock of human capital whose coefficient is $[g+(c/s)]$. The expression $[g+(c/s)]h_{it}$ captures the contribution of the innovation process of country (i) at time (t) for its TFP growth rate; c) negatively on the degree of technological backwardness, taking into account the level of the stock of human capital whose coefficient is $[-(c/s)]$. The expression $[-(c/s)]h_{it}(A_{it}/A_{mt})$ captures the contribution of the diffusion process of country (i) at time (t) for its TFP growth rate; and d) on the error term that is i.i.d distributed.

Equation (7) allows us to control for two types of technological diffusion paths: exponential ($s=-1$) and logistic ($s=1$).

We have estimated some different versions of equation (7) using NLLS. We have estimated models A and B for both samples, considering annual data and three cases: the model with constant term, the model with trend, and the model with individual constants. As for model A, estimations were also performed for all the three cases with 5-year data. Model A takes annual data for the stock of human capital and model B considers the initial human capital stock average for the period 1960-1965.

As we can see from the results in tables 2, 3, and 4 bellow, we cannot accept the Benhabib and Spiegel (2002) specification for our two samples. In fact, the results obtained are very weak. Let us briefly interpret the results obtained in each of the three tables 2.2.4.1., 2.2.4.2., and 2.2.4.3..

TABLE 2.2.4.1. Seven countries (Benhabib and Spiegel (2002))

NLLS	TFP Annual Growth Rate					
	Model A with constant	Model A with trend	Model A with c_{is}	Model B with constant	Model B with trend	Model B with c_{is}
b	-0.044 (3.84***)	-0.043 (4.14***)	-	-0.001 (0.17)	-0.042 (4.36**)	-
g	0.026 (0.36)	0.010 (1.27)	0.056 (5.24***)	0.008 (1.23)	0.007 (1.18)	-0.233 (0)
c	0.014 (0.04)	-0.00000002 (0.21)	-0.00002 (0.43)	-0.000008 (0.38)	-0.0000005 (0.27)	-0.0006 (1.03)
s	2.182 (0.06)	-12.5 (3.66***)	-7.75 (4.36***)	-8.883 (4.34***)	-10.963 (3.99***)	-5.899 (7.43***)
b_1	-	-	-0.052 (3.65***)	-	-	-0.001 (0.14)
b_2	-	-	-0.090 (4.13***)	-	-	0.396 (25.56***)
b_3	-	-	-0.049 (3.51***)	-	-	0.008 (0.78)
b_4	-	-	0.122 (4.82***)	-	-	0.427 (37.62***)
b_5	-	-	0.0025 (1.35)	-	-	0.191 (11.71***)
b_6	-	-	0.036 (2.53***)	-	-	-0.037 (3.35***)
b_7	-	-	-0.077 (4.78***)	-	-	0.0165 (13.58***)
trend	-	0.001 (3.31**)	-	-	-0.002 (5.24***)	-
see	0.071	0.068	0.067	0.074	0.031	0.073
n-k	276	275	270	276	52	270

*significant at 10% level; **significant at 5% level; *** significant at 1% level; in brackets t-student values; trend – time effect coefficient.

As for the models A and B with constant, g and c are not significant and the coefficient $[-(c/s)]$ has the wrong theoretical sign. As for s, it is significant at the 1% level for B but its value neither confirms a logistic path, neither does it confirm an exponential path. As for the models with trend, both models A and B improve in comparison with the previous models with a constant term. For model A with trend, s becomes significant and for model B, the coefficient b becomes significant, nonetheless for both models with trend, c is not significantly different from zero. This is an extremely implausible result from a theoretical point of view. Like the previous models, $[-(c/s)]$ has the wrong sign and again the value of s is different from one or minus one.

As for model A with individual constants the results have improved compared with those obtained with the model with trend: g becomes significant at the 1% level, nonetheless c is not significantly different from zero and s is not equal to minus 1. As for model B with individual constants, the results have not improved compared with the model with trend.

TABLE 2.2.4.2. Seven countries (Benhabib and Spiegel (2002))

NLLS	TFP 5-year average growth rate		
	Model A	Model A with trend	Model A with c_{is}
b	-0.046 (3.69***)	-0.057 (4.84***)	-
g	1.231 (0.02)	-77.05 (0.13)	0.073 (5.42***)
c	-23.052 (0.02)	2812.618 (0.13)	-0.002 (0.65)
s	19.204 (0.11)	36.50 (0)	-3.457 (2.42**)
b ₁	-	-	-0.057 (3.89***)
b ₂	-	-	-0.109 (4.91***)
b ₃	-	-	-0.056 (3.97***)
b ₄	-	-	-0.153 (5.77***)
b ₅	-	-	-0.044 (2.36**)
b ₆	-	-	-0.050 (3.47 ***)
b ₇	-	-	-0.086 (5.47***)
trend	-	0.001 (3.09***)	-
see	0.034	0.032	0.028
n-k	52	51	46

*significant at 10% level; **significant at 5% level; *** significant at 1% level; in brackets t- student values; trend – time effect coefficient.

Estimations of model A with c_{is} , with 5-year-interval data, have improved in relation to those with annual data. In fact all the individual constants are significant, and the SEE is 2,8% against 6,7% from the previous estimations. Nonetheless, the coefficient c is not significantly different from zero.

TABLE 2.2.4.3. Thirteen countries (Benhabib and Spiegel (2002))

NLLS	TFP Annual Growth Rate			TFP 5-year average growth rate		
	Model A	Model A with trend	Model A with c _{is}	Model A	Model A with trend	Model A with c _{is}
b	-0.041 (5.15***)	-0.049 (6.25***)	-	-0.051 (4.41***)	-0.052 (5.71***)	-
g	0.074 (1.74*)	0.042 (0.85)	4.544 (1.09)	0.029 (4.59***)	0.010 (1.52)	0.003 (0.85)
c	-0.490 (0.66)	-0.410 (0.36)	-649.319 (1.07)	0.004 (0.29)	-0.000 (1.17)	-0.011 (0.30)
s	10.057 (1.23)	12.163 (0.66)	144.734 (0)	-0.956 (0.14)	54.76 (0)	9.399 (0.65)
b ₁	-	-	-0.068 (5.81***)	-	-	-0.012 (0.88)
b ₂	-	-	-0.100 (5.93***)	-	-	0.007 (0.51)
b ₃	-	-	-0.061 (5.34***)	-	-	-0.008 (0.61)
b ₄	-	-	-0.126 (6.88***)	-	-	-0.005 (0.37)
b ₅	-	-	-0.077 (5.90***)	-	-	-0.006 (0.41)
b ₆	-	-	-0.054 (4.68***)	-	-	0.0004 (0.03)
b ₇	-	-	-0.083 (6.40***)	-	-	-0.013 (0.93)
b ₈	-	-	-0.115 (6.95***)	-	-	0.950 (0)
b ₉	-	-	-0.112 (6.72***)	-	-	0.928 (0)
b ₁₀	-	-	-0.117 (6.66***)	-	-	0.902 (0)
b ₁₁	-	-	-0.105 (6.57***)	-	-	4.377 (0)
b ₁₂	-	-	-0.074 (5.60***)	-	-	0.910 (0)
b ₁₃	-	-	-0.101 (6.50***)	-	-	0.640 (0)
trend	-	0.002 (6.22***)	-	-	-0.001 (5.35***)	-
see	0.058	0.0056	0.057	0.032	0.028	0.36
n-k	516	515	504	100	99	88

*significant at 10% level; **significant at 5% level; *** significant at 1% level; in brackets t- student values; trend – time effect coefficient.

As for model A with constant and annual data, g becomes significant at the 10% level compared with the same model with the same data frequency for the smaller sample. c and s are not significantly different from zero. As for the models A with trend and c_{is}, using annual data, the results are worse. For the model A with trend, s is no longer significant compared with the same model for the smaller sample. As for model A with c_{is}, g and s are no longer significantly different from zero.

If we compare the results obtained with model A for annual data in table 2.2.4.3. above, model A with constant is the best model; nonetheless the results are very weak. In fact, only g and b are significant at the 10% level. The results obtained with this model with 5-year data have improved compared with the similar model with annual data, because g and b are now significant at 1% level.

If we compare the results obtained with model A, 5-year data, for the larger sample with those of the smaller sample, the results are better for the model with constant, and worst for the model with c_{is} .

As stated below, the fact that the three coefficients, g , s and c are not significant at the same time, and with the signs predicted by the theory; the fact that the coefficient c is never significantly different from zero and also the fact the value of s is not equal to unity or to minus unity has led us to the conclusion that the technological diffusion process specification by Benhabib and Spiegel (2002) is not suitable for our samples².

2.2.5. The Nelson and Phelps (1966) methodology

The Nelson and Phelps (1966) equation is the following,

$$(8) \quad \frac{\Delta A_i(t)}{A_i(t)} = gH_{it} + cH_{it} \left(\frac{A_{m(t)}}{A_{it}} - 1 \right) + \varepsilon_{it}$$

The rate of technical progress depends on the rate of innovation, which is a positive function of the stock of human capital (gH_{it}), and depends on the technological catching-up, which is also a positive function of the stock of human capital. The rate of technical progress is positively related to the degree of technological backwardness of the economy due to the definition of technological backwardness. Actually, we have estimated equation (9) in order to normalise the values of human capital and of the technological gap (deviations from the average value).

$$(9) \quad \begin{aligned} g_{TFPit} &= gH_{it} + c_{it}Z_{it} + \varepsilon_{it} \\ Z_{it} &= \left(H_{it} - \bar{H} \right) \left[\left(\frac{A_{m(t)}}{A_{it}} - 1 \right) - \left(\frac{A_{m(t)}}{\bar{A}_{it}} - 1 \right) \right] \end{aligned}$$

As for the Nelson and Phelps (1966) specification, we only estimate the model A with constant or with trend, or with c_{is} using annual data or 5-year data for the smaller sample and for the larger sample. Since the equation is linear, we have estimated it with OLS (robust errors) and also with the fixed effects model and with the random effects model.

² We have also estimated the models by ML methods with one variance and individual variances for a AR1 process but we have not obtained good results.

TABLE 2.2.5.1. Seven countries (Nelson and Phelps (1966) equation)

OLS ROBUST ERRORS	TFP Annual Growth Rate			TFP 5-year average growth rate		
	Model A with constant	Model A with trend	Model A with c _{is}	Modelo A	Model A with trend	Model A with c _{is}
B	-0.032 (2.88***)	-0.047 (3.67***)	-	-0.035	-0.051 (4.46***)	-
g	0.009 (3.76***)	0.004 (1.51)	0.001 (1.11)	0.008	0.004 (1.36)	0.001 (0.87)
c	0.007 (2.50**)	0.004 (1.48)	0.004 (1.48)	0.006	0.003 (1.01)	-0.003 (1.36)
b ₁	-	-	0.046 (2.75***)	-	-	0.009 (0.31)
b ₂	-	-	-0.006 (2.06***)	-	-	-0.007 (2.29**)
b ₃	-	-	0.026 (1.94*)	-	-	0.025 (2.76***)
b ₄	-	-	0.009 (0.40)	-	-	0.009 (0.33)
b ₅	-	-	0.029 (2.19**)	-	-	0.018 (7.11***)
b ₆	-	-	0.009 (1.93*)	-	-	0.011 (2.32**)
b ₇	-	-	-0.045 (2.05**)	-	-	-0.040 (1.27)
trend	-	0.001 (3.30**)	-	-	0.001 (3.08***)	-
see	0.071	0.069	0.067	0.034	0.031	0.033
n-k	277	276	272	53	52	48

*significant at 10% level; **significant at 5% level; *** significant at 1% level; in brackets t- student values; trend – time effect coefficient.(n-k) – degrees of freedom.

Let us begin by analysing the results concerning the smaller sample in Table 2.2.5.1.. Considering the results with annual data, the best model is model A with constant. In fact all the coefficients are significant and have the sign predicted by the model. Nonetheless the values of g and c are very small. The other two models behave very badly. In fact, g and c are never significantly different from zero in these models. As for the results with 5-year data, these models should be disregarded: g and c are never significantly different from zero.

TABLE 2.2.5.2. Seven countries (Nelson and Phelps (1966) equation)

Fixed effects model	TFP annual growth rate	TFP 5-year growth rate
g	0.016 (5.19***)	0.016 (5.11***)
c	0.004 (1.69*)	0.003 (1.15)
see	0.067	0.032
n-k	310	47

*significant at 10% level; **significant at 5% level; *** significant at 1% level; in brackets t- student values; trend – time effect coefficient.(n-k) – degrees of freedom.

The results have improved for the estimation with the fixed effects model and the best result is obtained with annual data. In fact, all the coefficients are significant, at the 1% level and at the 10% level. Notice that the value of g has increased compared with the estimation with OLS - the value of g is higher than c, whose value is very

small. With 5-year data c is no longer significantly different from zero. The results are very sensitive to frequency of the data.

TABLE 2.2.5.3. Seven countries SAMPLE (Nelson and Phelps (1966) equation)

Random effects model	TFP annual growth rate	TFP 5-year growth rate	TFP 5-year growth rate
constant	-0.064 (3.48***)	-0.066 (3.47***)	-
g	0.014 (5.59***)	0.013 (4.89***)	0.006 (3.45***)
c	0.006 (2.67***)	0.005 (1.75)	0.006 (2.14**)
see	0.066	0.031	0.033
n-k	317	53	54

*significant at 10% level; **significant at 5% level; *** significant at 1% level; in brackets t- student values; trend – time effect coefficient. (n-k) – degrees of freedom.

As for the random effects model with annual data, all the coefficients are significantly different from zero at the 1% level and the same is true for the model without constant using 5-year data. The value of coefficient c is higher in both models compared with those obtained with the fixed effects model and for the last model g is no longer higher than c .

Let us analyse now the results obtained for the thirteen countries sample that are included in tables 2.2.5.4., 2.2.5.5., 2.2.5.6..

TABLE 2.2.5.4. Thirteen countries (Nelson and Phelps (1966) equation)

OLS ROBUST ERRORS	TFP annual growth rate			TFP 5-year growth rate		
	Model A with constant	Model A with trend	Model A with c_{is}	Modelo A with constant	Model A with trend	Model A with c_{is}
constant	-0.024 (3.27***)	-0.037 (4.83***)	-	-0.030 (3.40***)	-0.045 (5.17***)	-
g	0.005 (4.27***)	0.0009 (0.72)	-0.008 (2**)	0.006 (4.17***)	0.001 (1.07)	-0.0001 (0.14)
c	0.004 (1.77*)	0.004 (1.72*)	-0.044 (2.07**)	0.002 (0.061)	0.003 (0.83)	-0.0001 (0.14)
b ₁	-	-	0.025 (2.43**)	-	-	0.011 (1.64)
b ₂	-	-	-0.026 (3.10***)	-	-	-0.020 (2.93***)
b ₃	-	-	0.019 (2.81***)	-	-	0.011 (1.61)
b ₄	-	-	-0.018 (2.41**)	-	-	-0.006 (0.90)
b ₅	-	-	0.018 (2.24**)	-	-	0.012 (2.30**)
b ₆	-	-	0.009 (2.52**)	-	-	0.008 (1.13)
b ₇	-	-	0.091 (3.44***)	-	-	0.023 (1.09)
b ₈	-	-	-0.012 (1.93*)	-	-	-0.006 (0.78)
b ₉	-	-	-0.030 (2.10**)	-	-	-0.20 (1.24)
b ₁₀	-	-	-0.019 (3.56***)	-	-	-0.014 (2.76***)
b ₁₁	-	-	0.019 (2.61***)	-	-	-0.017 (1.34)
b ₁₂	-	-	0.013 (0.63)	-	-	0.017 (1.21)
b ₁₃	-	-	-0.034 (2.75***)	-	-	-0.031 (1.83)
trend	-	0.002 (7.11***)	-	-	0.002 (5.69***)	-
see	0.059	0.056	0.057	0.032	0.028	0.033
n-k	517	516	505	101	100	90

*significant at 10% level; **significant at 5% level; *** significant at 1% level; in brackets t- student values; trend – time effect coefficient.(n-k) – degrees of freedom.

Considering annual data, the best results are those derived from model A with constant, in fact all the coefficients are significant and g and c have the predicted signs by theory, nonetheless the values of g and c are very small. As for the model with trend, all the coefficients are significant except g. The results that are more difficult to interpret are those of model A with c_{is} . In fact, all the coefficients are significant, except for b_{12} , but g and c have the wrong signs.

As for the results with five-year data, they are worst. For model A with constant, c is not significant, for the model with trend only coefficients b and trend are significant and for model A with c_{is} only the constants b_2 , b_5 and b_{10} are significant.

TABLE 2.2.5.5. Thirteen countries (Nelson and Phelps (1966) equation)

Fixed effects model	TFP annual growth rate	TFP 5-year growth rate
g	0.016 (8.12***)	0.016 (6.80***)
c	0.004 (2.22**)	0.003 (0.62)
see	0.056	0.029
n-k	544	89

*significant at 10% level; **significant at 5% level; *** significant at 1% level; in brackets t- student values; trend – time effect coefficient. (n-k) – degrees of freedom.

As for the fixed effects model, all the coefficients are significant, g at 1% level and c at 5% level, considering annual data. The results get worse with 5-year data; in this case, c is no longer significantly different from zero.

If we compare the results of this model using annual data with the model with constant, g is now higher. Notice also that the values of the coefficients g and c from the two samples are the same when the fixed effects model is used.

TABLE 2.2.5.6. Thirteen countries (Nelson and Phelps (1966) equation)

Random effects model	TFP annual growth rate	TFP 5-year growth rate	TFP 5-year growth rate
constant	-0.070 (4.94***)	-0.072 (4.80***)	-
g	0.013 (7.55***)	0.013 (6.20***)	0.005 (3.94***)
c	0.005 (2.86***)	0.002 (0.78)	0.007 (2.23**)
see	0.055	0.028	0.031
n-k	557	101	102

*significant at 10% level; **significant at 5% level; *** significant at 1% level; in brackets t- student values; trend – time effect coefficient. (n-k) – degrees of freedom.

As for the results obtained with the random effects model using annual data, all the coefficients are significant at 1% level. As for the model with five-year data, only for the model without constant, are both coefficients significant at 1% and 5% levels, respectively. The results are also very sensitive to data frequency.

3. Human capital and channels of technology diffusion

In this section we propose to analyse a little further the role of human capital in the process of technological diffusion focusing on the complementarity between human capital and foreign direct investment (FDI) as determinants of the technological progress growth rate, on the one hand, and on the importance of human capital as a facilitator of the diffusion of information and communication technologies (ICT) responsible for a large part of technological progress in the World today, on the other hand. We follow closely Borensztein, Gregorio, and Lee (1998) and Lee (2000).

3.1. The complementarity between human capital and FDI in the process of technological diffusion

The purpose of this section is to examine empirically the complementarity between human capital and FDI in the process of technology diffusion in our sample of Mediterranean countries. FDI is one of the channels³ through which the technology from the leader is transferred to the followers. However, the host economy needs a sufficient level of human capital in order to apply the technology of the leader, i.e., the stock of human capital of the follower country limits its absorptive capability of the technology incorporated in FDI.

We test this complementarity hypothesis in a panel data framework between 1970 and 1998 following Borensztein, Gregorio, and Lee (1998) and Lee (2000) and their basic formulation:

$$(10) \quad D(TFP)_{it} = a_0 + a_1 GTFP_{it-1} + a_2 TYR_{it-1} + a_3 FDI_{it} + a_4 FDI_{it} \times SHYR_{it} + \eta_i + \varepsilon_{it}$$

where $D(TFP)_{it}$ is the annual growth rate of technology as defined in the previous section, $GTFP_{it-1}$ is the initial gap of technology level relative to the USA, the World's technological leader, TYR_{it-1} is the initial stock of human capital measured as the average years of total schooling in the population aged 15 and over, $SHYR_{it}$ is the average years of secondary and higher education in the population aged 15 and over, FDI_{it} is the net FDI flows as a ratio to GDP, η_i represents country-specific effects, and ε_{it} is the error term with the usual properties.

³ Another channel of technology diffusion from the leader to the followers are imports of machinery and transport equipment. Unfortunately, we were not able to get access to data on imports of machinery and transport equipment from OECD countries, the countries responsible for most of the World's R&D effort, for our sample of Mediterranean countries.

The technological progress growth rate depends positively on the initial technological gap between the leader and the follower country – the higher the initial gap, the higher the potential for the adoption and implementation of new technologies, i.e., the higher the TFP growth rate of the follower so we expect a positive and significant a_1 – this is the usual technological catch-up assumption of the technology diffusion models such as the Barro and Sala-i-Martin (1997) model of technological diffusion. Human capital also influences positively the TFP growth rate since the adoption and implementation of new technologies requires at least basic skill levels ($a_2 > 0$), as in the Nelson and Phelps (1966) model. On the other hand, FDI is a fundamental channel through which less developed countries have access to the advanced technologies of the developed countries, which means that a_3 should be positive. Finally, the hypothesis that the diffusion of technology through FDI is only effective if the host economy has the necessary absorptive capability in the form of human capital is tested through the interactive term $FDI \times SHYR$ – if its coefficient is positive and significant this means that the technology spillovers coming from FDI depend on the stock of human capital.

The TFP and human capital data are the same as used in the previous sections. The FDI data comes from the OECD publication “Geographical distribution of financial flows to aid recipients ” (OECD (2003)) and measures the net flows of FDI received by the countries in our sample and originating in the OECD countries, responsible for most of the R&D effort in the World.

We estimated our relationship using four different estimation procedures – the pooled ordinary least squares (OLS), the within groups estimator, the first-differenced generalized method of moments (GMM-DIF) proposed by Arellano and Bond (1991), and the system generalized method of moments (GMM-SYS) proposed by Arellano and Bover (1995) and Blundell and Bond (1998), each corresponding to different assumptions concerning the econometric properties of the relationship we are analyzing.

The pooled OLS estimator delivers unbiased and consistent estimators if there are no country-specific effects in the relationship and if the regressors are strictly exogenous. On the contrary, in the presence of country-specific effects but still strictly exogenous regressors the within groups estimator delivers unbiased estimators. In the presence of country-specific effects and the violation of the assumption of strict exogeneity of the regressors, the OLS estimators of the coefficient on initial TFP is biased upwards, whilst the within groups estimator is biased downwards. The results

from these two procedures provide us therefore with an upper and lower bound for the coefficient on initial TFP. Also, in the presence of weak instruments the first-differenced GMM estimator is biased towards the within groups estimator. The results reported in the columns entitled GMM-DIF and GMM-SYS are for the one-step procedure since according to Blundell and Bond (1998) for small samples like ours and in the presence of heteroskedasticity inference based on the two-step procedure is unreliable due to the fact that the standard errors of the two-step GMM estimators can be seriously biased downwards.

In table 3.1.1 we present the results of the estimation of the different equations using annual data and the four different estimation procedures mentioned before. To control for the possibility of business cycle effects on the TFP growth rate we also estimated the different equations averaging the data over 5-year periods⁴. The results for these estimations are presented in table 3.1.2.

⁴ For the last period, 1995-1998, we use 3-year averages.

Table 3.1.1 – Human capital and technology diffusion through FDI flows (annual data)

<i>Dependent variable: D(TFP) - Annual growth rate of TFP, 1970-1998</i>												
	Pooled OLS			Within Groups			GMM-DIF ^c			GMM-SYS		
<i>GTFP(t-1)</i>	0.105 (4.86)**	0.106 (5.05)**	0.106 (5.12)**	0.171 (2.15)**	0.173 (2.26)**	0.175 (2.25)**	0.41 (7.59)**	0.179 (10.2)**	0.195 (9.20)**	0.181 (17.0)**	0.161 (25.8)**	0.18 (20.8)**
<i>TYR(t-1)</i>	0.0027 (4.18)**	0.0027 (4.31)**	0.0026 (4.13)**	0.004 (2.07)**	0.004 (2.24)**	0.004 (2.30)**	-0.01 (-0.952)	0.002 (0.802)	0.002 (0.665)	0.004 (3.72)**	0.004 (5.80)**	0.004 (5.60)**
<i>FDI(t)</i>		0.002 (2.66)**	0.0009 (0.549)		0.002 (1.63)*	0.0008 (0.247)		0.001 (0.779)	-0.0024 (-0.448)		0.003 (1.42)	0.0012 (0.205)
<i>FDI*SHYR(t)</i>			0.0007 (1.21)			0.0007 (0.594)			0.002 (0.947)			0.0009 (0.393)
<i>AR(2)^a</i>							0.72	0.792	0.824	0.761	0.770	0.782
<i>Sargan Test^b</i>							0.029	0.921	1.000	0.000	0.000	0.000
<i>Obs.</i>	203	203	203	203	203	203	189	189	189	196	196	196

Notes: values of the t-Student statistic in brackets. ** significant at the 5% level. * significant at the 10% level.

Instruments used in GMM-DIF: $\ln TFP_{it-2}$, $\ln TYR_{it-3}$; $\ln FDI_{Fit-2}$, $\ln FDI^*SHYR_{Sit-2}$, and lags up to the fourth lag.

Instruments used in GMM-SYS: same as for GMM-DIF and additionally instruments for the levels equations are $\Delta \ln TFP_{it-1}$, $\Delta \ln TYR_{Fit-2}$; $\Delta \ln FDI_{Fit-1}$, $\Delta \ln FDI^*SHYR_{Sit-1}$.

^ap-values for the null hypothesis that the errors in the first-difference regression exhibit no second-order serial correlation. ^bp-values for the null hypothesis of overall validity of the instruments used. ^c Results for the one-step GMM estimator with standard errors robust to heteroskedasticity since the standard errors of the two-step GMM estimator can be seriously biased downwards.

Table 3.1.2– Human capital and technology diffusion through FDI flows (5-year averages)

<i>Dependent variable: D(TFP) - Annual average growth rate of TFP, 1970-1998</i>												
	Pooled OLS			Within Groups			GMM-DIF ^c			GMM-SYS		
<i>GTFP(t-1)</i>	0.067 (4.20)**	0.065 (4.34)**	0.065 (4.35)**	0.075 (3.11)**	0.094 (3.75)**	0.095 (3.42)**	0.499 (2.97)**	0.203 (4.84)**	0.201 (3.74)**	0.331 (6.53)**	0.146 (6.89)**	0.203 (5.40)**
<i>TYR(t-1)</i>	0.0017 (3.93)**	0.0017 (3.31)**	0.0017 (2.70)**	0.002 (2.25)**	0.002 (2.16)**	0.002 (1.81)**	-0.003 (-0.350)	-0.002 (-0.331)	0.003 (0.362)	0.009 (2.64)**	0.006 (1.77)*	0.006 (2.05)**
<i>FDI(t)</i>		0.0003 (0.320)	0.0005 (0.133)		-0.001 (-0.631)	0.0003 (0.055)		-0.008 (-0.834)	-0.010 (-0.786)		-0.006 (-0.751)	-0.014 (-1.13)
<i>FDI*SHYR(t)</i>			-0.0009 (-0.059)			-0.001 (-0.519)			0.0019 (0.332)			0.005 (0.999)
<i>AR(2)^a</i>							0.772	0.677	0.363	0.261	0.265	0.292
<i>Sargan Test^b</i>							0.231	0.530	0.795	0.009	0.055	0.082
<i>Obs.</i>	42	42	42	42	42	42	35	35	35	42	42	42

Notes: values of the t-Student statistic in brackets. ** significant at the 5% level. * significant at the 10% level.

Instruments used in GMM-DIF: $\ln TFP_{it-2}$, $\ln TYR_{it-3}$; $\ln FDI_{Fit-2}$, $\ln FDI^*SHYR_{Sit-2}$, and lags up to the fourth lag.

Instruments used in Sys-GMM: same as for GMM-DIF and additionally instruments for the levels equations are $\Delta \ln TFP_{it-1}$, $\Delta \ln TYR_{Fit-2}$; $\Delta \ln FDI_{Fit-1}$, $\Delta \ln FDI^*SHYR_{Sit-1}$.

^ap-values for the null hypothesis that the errors in the first-difference regression exhibit no second-order serial correlation. ^bp-values for the null hypothesis of overall validity of the instruments used. ^c Results for the one-step GMM estimator with standard errors robust to heteroskedasticity since the standard errors of the two-step GMM estimator can be seriously biased downwards.

Concerning the results using annual data (Table 3.1.1), the technological catch-up hypothesis is confirmed for all the equations – the coefficient on the initial technological gap is always positive and significant, meaning that the initially more technological backward countries were indeed the ones that exhibited faster TFP growth rates. The role of the initial level of human capital is also confirmed (except when we use the first-differenced GMM estimator) – its coefficient is always positive and significant. In the equation where FDI is included on its own its expected positive influence over the TFP growth is confirmed only when the pooled OLS and the within groups estimators are used. In the case of the first-differenced GMM estimator the coefficient although positive is not significant, and with the system GMM estimator it is positive but only significant at the 25% level. The hypothesis we are focusing on is that the technology originating in FDI flows is effectively used only if the host country has the necessary human capital to effectively use it, which means that in our full equation the coefficient on the interaction term between FDI and human capital should be positive and significant. From our results we see that this is not however the case – although the coefficient is always positive it is never significant. Furthermore, the coefficient on FDI alone becomes also always non-significant and even negative when using the GMM-DIF estimator. Our hypothesis of complementary between FDI flows and human capital is therefore not supported by this data for our seven Mediterranean countries.

Turning now to the results using 5-year averages nothing much changes. The coefficients on the initial technological gap and human capital are still always positive and significant (except for the human capital coefficients using GMM-DIF), the coefficient on FDI when introduced on its own is never significant and it is only positive when using the pooled OLS estimator. Finally when the full equation is estimated the coefficient on FDI remains non-significant and the same happens with the coefficient on the interaction term.

To sum up, we can say that human capital on its own influences the technological progress growth rate of our seven Mediterranean countries but the evidence does not support its role in determining the TFP growth rate as a determinant of the absorptive capability of the imported technology coming from FDI flows. Maybe a better measure for the spillovers of technology from the technological leaders to the followers would be the imports of machinery and equipment transport which unfortunately we could not gain access to for our sample.

3.2. Human capital as a facilitator of the diffusion of IC technologies

It is widely accepted that Information and Communication technologies (ICTs) play a major role in technological progress nowadays and hence the diffusion of these new technologies can contribute to the acceleration of technological diffusion in our sample of Mediterranean countries. However, these new technologies require more than basic skills to be fully implemented, i.e., human capital levels are a major determinant of the absorptive capability of ICTs in the Mediterranean countries. In order to test this hypothesis we estimate the relationship between human capital and a set of ICT indicators in a panel data framework as in the following equations:

$$(11) \quad ICT_{it} = b_0 + b_1 \log RGDP_{it} + b_2 TYR_{it} + \mu_i + v_{it}$$

$$(12) \quad ICT_{it} = c_0 + c_1 \log RGDP_{it} + c_2 PYR_{it} + c_3 SYR_{it} + c_4 HYR_{it} + \mu_i + v_{it}$$

where ICT_{it} is an ICT indicator, measured alternatively as main telephone lines, number of personal computers, internet hosts, daily newspapers, and number of TV sets, all per 1,000 people⁵; $\log RGDP_{it}$ is the natural logarithm of real GDP per capita from the PWT Mark 6.1 and proxies for the constraint that national financial resources represent for the necessary investments in building ICT infrastructures; TYR_{it} is the average years of total schooling of the population aged 15 and over from Barro and Lee (2000) and proxies for the skills necessary for the implementation of ICTs; PYR_{it} is the average years of primary schooling of the population aged 15 and over from Barro and Lee (2000); SYR_{it} is the average years of secondary schooling of the population aged 15 and over from Barro and Lee (2000); and HYR_{it} is the average years of higher schooling of the population aged 15 and over from Barro and Lee (2000) included in this way since basic literary skills may not be enough to fully benefit from the ICTs so there might be separate effects of each schooling level in the evolution of different ICTs indicators; μ_i is a country-specific effect and v_{it} is the error term with the usual properties.

We present the results for the different equations in tables 3.2.1 and 3.2.2. In the first table we ignored the presence of country-specific effects in determining the evolution of ICTs, i.e., we estimated our different equations using the pooled OLS

⁵ Except the number of internet hosts which are measured per 10,000 people. The period coverage varies according to data availability – 1975-1998 for main telephone lines, daily newspapers and the number of TV sets, 1990-1998 for the number of personal computers, and 1994-1998 for internet hosts.

estimator. In the second table we consider that there might be country-specific effects governing the evolution of ICTs so we present the results of the estimation of the different equations using the within groups estimator.

Table 3.2.1 – Human capital and ICT diffusion (Pooled OLS)

Dependent variable	log(RGDP per capita)	TYR	PYR	SYR	HYR	\bar{R}^2	Obs.
Telephone lines	139.939 (2.89) **	24.6327 (2.72) **				0.798	172
	185.333 (5.68) **		-92.3 (-4.6) **	53.16 (2.51) **	745.6 (7.80) **	0.888	172
Personal computers	26.3 (2.42) **	17.7 (3.58) **				0.81	32
	51.9 (1.77) **		-17.65 (-0.482)	-25.38 (-1.79) *	272.72 (1.36)	0.886	32
Internet hosts	3.22 (0.365)	12.04 (2.62) **				0.519	35
	28.06 (0.917)		-23.18 (-0.554)	-27.69 (-1.99) **	259.43 (1.16)	0.701	35
Daily papers	66.52 (2.04) **	16.63 (1.37)				0.700	63
	79.40 (1.94) **		9.34 (0.266)	-87.62 (-4.65) **	293.4 (1.40)	0.905	63
TV sets	75.20 (1.84) **	11.36 (1.20)				0.643	172
	69.30 (1.79) **		29.61 (1.45)	-46.91 (-1.91) **	62.38 (0.497)	0.703	172

Notes: values of the *t*-Student statistic in brackets. ** significant at the 5% level. * significant at the 10% level.

The results using the pooled OLS estimator show that real GDP and average years of schooling explain most of the development in ICTs in the Mediterranean countries with \bar{R}^2 higher than 50%. The availability of financial resources is an important determinant of the development of ICTs except in the case of internet hosts when only human capital is significant. As for human capital, the results confirm that average years of total schooling influence the implementation of phone lines, personal computers and internet hosts, all variables are significant at the 5% level, while the diffusion of daily newspapers and TV sets does not depend on the schooling years of the population – human capital is only significant at the 25% level. When we examine the influence of the different schooling levels the results are somewhat awkward – average years of primary schooling do not in general influence the development of any of the ICTs indicators and even show a negative influence as far as phone lines are concerned; average years of secondary schooling show a negative influence over all ICTs indicators (negative and significant coefficients) except for the phone lines for which the influence is positive and significant as expected; finally, average years of higher schooling show a positive influence over all ICTs indicators as expected but that is only significant in the phone lines case.

Table 3.2.2 – Human capital and ICT diffusion (Within Groups)

Dependent variable	log(RGDP per capita)	TYR	PYR	SYR	HYR	\bar{R}^2	Obs.
Telephone lines	409.4 (3.94) **	-19.14 (-0.951)				0.674	172
	278.37 (2.66) **		-47.4 (-0.614)	-47.01 (-0.357)	717.76 (5.22) **	0.766	172
Personal computers	200.8 (2.11) **	7.8 (0.279)				0.273	32
	44.74 (0.432) **		-362.3 (-1.9) **	428.3 (1.44)	565.65 (0.852)	0.551	32
Internet hosts	108.9 (2.14) **	7.72 (0.314)				0.114	35
	-72.29 (-0.552)		-292.6 (-1.7) *	250.9 (0.926)	1047.6 (1.56) *	0.53	35
Daily papers	66.59 (1.58) *	-14.75 (-1.48)				0.128	63
	32.45 (0.843)		-12.34 (-0.347)	-126.85 (-2.12) **	503.59 (5.29) **	0.592	63
TV sets	55.58 (1.07)	26.04 (1.96) **				0.530	172
	75.59 (3.25) **		120.8 (1.83) *	-163.17 (-1.57) *	218.42 (1.30)	0.62	172

Notes: values of the t-Student statistic in brackets. * significant at the 5% level. ** significant at the 10% level.

Considering that there might be country-specific effects in the development of ICTs we used as mentioned before the within groups estimator to estimate our different relationships. The fit of the equations is not as good as before especially when the different schooling levels are included in the regressions although there are some small \bar{R}^2 such as in the case of personal computers, internet hosts and daily newspapers when average years of total schooling is considered. Again, the availability of financial resources is an important determinant of the development of ICTs except in the case of internet hosts and daily newspapers when the different schooling levels are considered, and in the case of TV sets with average years of total schooling. As for human capital, the results do not confirm that average years of total schooling influence the implementation of ICTs with the exception of the diffusion of TV sets– human capital is significant at the 10% level. When we examine the influence of the different schooling levels the results are mixed – average years of primary schooling only show a positive and significant influence in the TV sets case, the influence over personal computers and internet hosts is negative and significant, while the remaining influences are not significant; average years of secondary schooling show negative and significant coefficients in the case of daily newspapers and TV sets while all the other influences are non significant; finally, average years of higher schooling show a positive influence over all ICTs indicators as expected but that is only significant in the phone lines, daily newspapers and TV sets cases.

From the tests carried out in this section we can say without a doubt that to fully benefit from the diffusion of ICTs, responsible for the acceleration of technological progress in recent years, the Mediterranean countries need the financial resources to build the necessary infrastructures and the human capital that enables people to work with these new technologies. The role of the different schooling levels is not so clear although one would expect that the diffusion of some ICTs like personal computers and Internet hosts require more than just the basic literary skills coming from primary schooling. Puzzling are some of the results that point to a negative and significant influence of primary and secondary schooling over the development of ICTs.

4. Technological shocks and human capital shocks

4.1. The VAR model

In order to ascertain the influence of TFP growth rate shocks and human capital shocks on the economy we have built a VAR model in the Sims (1980) tradition. It is a VAR model that applies to all the seven economies of the smaller sample and has four variables: real GDP per capita, annual TFP growth rate, Investment per capita and the stock of human capital, all expressed in logarithms.

The number of lags was chosen using the BIC criteria and the system stationarity condition: the number of lags for Algeria is two, for Cyprus is five, for Egypt is two, for Israel is two, for Syria is two, for Tunisia is three and for Turkey is two. The shocks simulated over the variables are unit shocks. In the case of the TFP growth rate, the impulses resulting from the shocks were accumulated so in all the figures we have plotted TFP.

The number of periods is twenty except for Cyprus, which is thirty, when a unit shock is simulated over TFP growth rate, in order to show that the model is stationary.

Let us write the VAR model,

$$\begin{aligned}
y_t &= \text{const}_1 + \sum_{i=1}^k \alpha_{1i} y_{t-i} + \sum_{i=1}^k \alpha_{2i} h_{t-i} + \sum_{i=1}^k \alpha_{3i} \text{inv}_{t-i} + \sum_{i=1}^k \alpha_{4i} g_{\text{TFP}(t-i)} + \varepsilon_{1t} \\
g_{\text{TFP}(t)} &= \text{const}_4 + \sum_{i=1}^k \gamma_{1i} y_{t-i} + \sum_{i=1}^k \gamma_{2i} h_{t-i} + \sum_{i=1}^k \gamma_{3i} \text{inv}_{t-i} + \sum_{i=1}^k \gamma_{4i} g_{\text{TFP}(t-i)} + \varepsilon_{2t} \\
\text{inv}_t &= \text{const}_3 + \sum_{i=1}^k \delta_{1i} y_{t-i} + \sum_{i=1}^k \delta_{2i} h_{t-i} + \sum_{i=1}^k \delta_{3i} \text{inv}_{t-i} + \sum_{i=1}^k \delta_{4i} g_{\text{TFP}(t-i)} + \varepsilon_{3t} \\
h_t &= \text{const}_2 + \sum_{i=1}^k \beta_{1i} y_{t-i} + \sum_{i=1}^k \beta_{2i} h_{t-i} + \sum_{i=1}^k \beta_{3i} \text{inv}_{t-i} + \sum_{i=1}^k \beta_{4i} g_{\text{TFP}(t-i)} + \varepsilon_{4t}
\end{aligned}
\tag{13}$$

4.2 Shocks Simulation

In what follows we will analyse very briefly the main effects of the three types of shocks considered upon the seven Mediterranean economies. Let us begin the analysis by technological shocks (a unit shock on the TFP growth rate)⁶. Its effect upon the TFP level is positive and permanent or at least lasts for a long time, with the exception of Turkey (see figure A.19). Also, its effects on the investment level are strong but do not last for very long. As for Egypt (see figure A.7) and Turkey (see figure A. 19), its effect upon the investment level is felt starting from the fourth year. In the case of Turkey, despite its permanent effect upon TFP, technology is a substitute for physical as well as for human capital, which leads to a small increase in GDP, mainly in the first four years. The other economies when submitted to technological shocks exhibit factor complementary between technology, physical capital and human capital.

In what concerns the human capital shocks (a unit upon human capital level)⁷ it is worth noticing its positive effect upon the TFP level for Israel (see figure A.11) and Egypt (see figure A.8). The effect has a long lag, four years and nine years respectively. Let us outline that its effect upon the investment level is rather unstable. After some years, there is factor complementary between human capital and physical capital for all the economies. Algeria (see figure A.2) and Israel (see figure A.1) exhibit factor substitutability between the two factors in the first four and twelve years, respectively.

⁶ See figures A.1, A.4, A.7, A. 10, A.13, A.17 and A.19 in Appendix A

⁷ See figures A.2, A.5, A.8, A.11, A.14, A.18 and A.20 in Appendix A.

As for a unit shock on the investment level⁸ it leads to factor complementary between physical capital, human capital and technology. In the case of Egypt (see figure A.9) there is factor substitutability with human capital. The case of Israel (see figure A.12) is more complex: investment drags the TPF level and for the initial nine years the effect on GDP per capita is positive but small. The effect on human capital is negative. After the initial shock, investment falls because it does not exert any influence over GDP per capita, expressing, most certainly, the fact that Israel's economy has a high degree of openness.

5. Concluding remarks

In recent years within the growth literature the technological progress growth rate has been identified as a major source of growth, which in turn depends crucially on the availability of human capital due to its influence over innovation and imitation activities. This paper focuses on a sample of developing Mediterranean countries and the role of human capital as a facilitator of technological diffusion, i.e., the transfer of technology from the developed countries to the developing countries. The basic methodologies followed were those of Benhabib and Spiegel (2002) and Nelson and Phelps (1966).

The specifications of Benhabib and Spiegel (2002) and Nelson and Phelps (1966) were estimated in section 2 to ascertain the quantitative importance of human capital as a facilitator of innovation and technological imitation. As for the Benhabib and Spiegel (2002) specification, in neither model is the coefficient c significantly different from zero, neither has the coefficient s , when it is significant, the value one or minus one, nor has the catching-up coefficient the predicted sign by the theory. The coefficient g is several times significant. These results lead us to conclude that this type of specification does not capture the influence of human capital as a facilitator of technological diffusion. Benhabib and Spiegel (2002) have considered a specification that can capture a logistic path for the technological diffusion process and this kind of path seems not to apply to our two samples. One possible explanation is the fact that for the smaller sample the level of human capital as a facilitator of technological diffusion

⁸ See figures A.3, A.6, A.9, A.12, A.15, A.15 and A.21 in Appendix A.

is not constrained by a threshold, what would probably happen if we worked with a larger sample as the authors did, including the poorest countries of the world.

Due to the results above, we have estimated the Nelson and Phelps (1966) equation, which is a linear specification and we have obtained good results especially for the fixed effects and random effects models with annual data. Nonetheless, although the importance of human capital is confirmed by our estimations, its influence is very low taking into account the value of the estimated coefficient, c . To conclude, we could say that the Nelson and Phelps (1966) specification seems to capture the process of technological diffusion of our seven countries, nonetheless, the importance of human capital as a facilitator of technological imitation, though confirmed, is small.

Another interesting analysis that we carried out was that of the relationship between human capital and the channel through which technology is transferred from the leaders to the followers. As in Borensztein, Gregorio, and Lee (1998) and Lee (2000) we focused on FDI as a major channel of technological diffusion which is only effective if the host country has available the necessary human capital. Although the results from our analysis support the technological catch-up hypothesis and the importance of initial human capital stocks for the TFP growth rate, as in the previous section analysis, we were not able to confirm the existence of a complementarity between FDI and human capital. This may be due to the proxy used for the channel of technological diffusion – this analysis should be checked against an alternative channel such as that of diffusion through imports of machinery and transport equipment, which unfortunately we were not able to carry out due to data availability. We also analysed the role of human capital in the diffusion of a particular kind of technology, ICTs, identified as a major source of technological progress in the World today. We considered both the aggregate influence of human capital, which revealed itself to be significant, and also the influence exerted through human capital acquired through the different schooling levels. In this last case, the results support higher education as a main determinant of the diffusion of ICTs, a result in accordance with the idea that the diffusion of this kind of technology needs more than basic literacy levels.

From the inspection of the three types of technological shocks upon the seven Mediterranean economies, the main conclusions are the following: as for the technological shocks, there is complementarity between technology, physical capital and human capital with the exception of Turkey; as for human capital, there is also complementarity between technology, physical capital and human capital, except for

Algeria and Israel that exhibit factor substitutability between physical capital and human capital in the first four and twelve years; finally, investment shocks lead to factor complementary between TFP, physical capital and human capital, with the exception of Egypt that shows factor substitutability between physical investment and human capital and Israel.

To sum up, the evidence presented in this paper confirms the importance of human capital as a determinant of technological progress based on the results of the tests of the Nelson and Phelps (1966) hypothesis. A somewhat surprising result comes from the fact that the influence of human capital is felt mainly through innovation and not imitation activities. This is however in accordance with the results of the tests of the Benhabib and Spiegel (2002) hypothesis – it was not possible to confirm that the TFP growth rate follows a logistic function, i.e., the human capital in our sample is already higher than the threshold necessary to exert its influence over the technological progress growth rate. It is also not surprising that the second specification delivers better results in what concerns human capital as a facilitator of imitation activities despite the rather low value of the imitation coefficient. The analysis of the complementarity between human capital and FDI also confirms the importance of the former as a facilitator of innovation activities and not imitation activities since the results do not support the idea that the technology diffused through FDI needs human capital to become effective. Furthermore, human capital, and especially the one acquired through higher education, is fundamental for the diffusion of ICTs.

Finally, the existence of factor complementary between TFP, physical capital and human capital, as a consequence of any of the three types of shocks considered for almost all the seven Mediterranean economies is in accordance with the main results of section 2 and 3, namely the influence of human capital as a facilitator of technical progress. Notice however that in section 4 we did not control for its double role, in the innovation and imitation processes. The availability of data on machinery and transport equipment imports from developed countries for our seven countries, would have allowed us to build VAR models whose results about human capital complementary with machinery imports would control also for the role of human capital as a facilitator of technological imitation.

These results have however to be considered with some care due to the following reasons: a) they are sensitive to the method used to compute the series of the physical capital stock and of the TFP levels and growth rates. Namely, TFP was

computed based on a Cobb-Douglas aggregate production function that was imposed and not estimated; b) for these countries the usual concerns about data reliability are in order, especially as far as human capital is concerned; and c) other channels of technological diffusion should be considered such as imports of machinery and transport equipment.

These are tasks for a future work on the analysis of the process of technological diffusion for this specific sample of countries.

6. References

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Appendix A – Graphical analysis of technological shocks

Figure A.1 – Unit shock on dTFP: Algeria

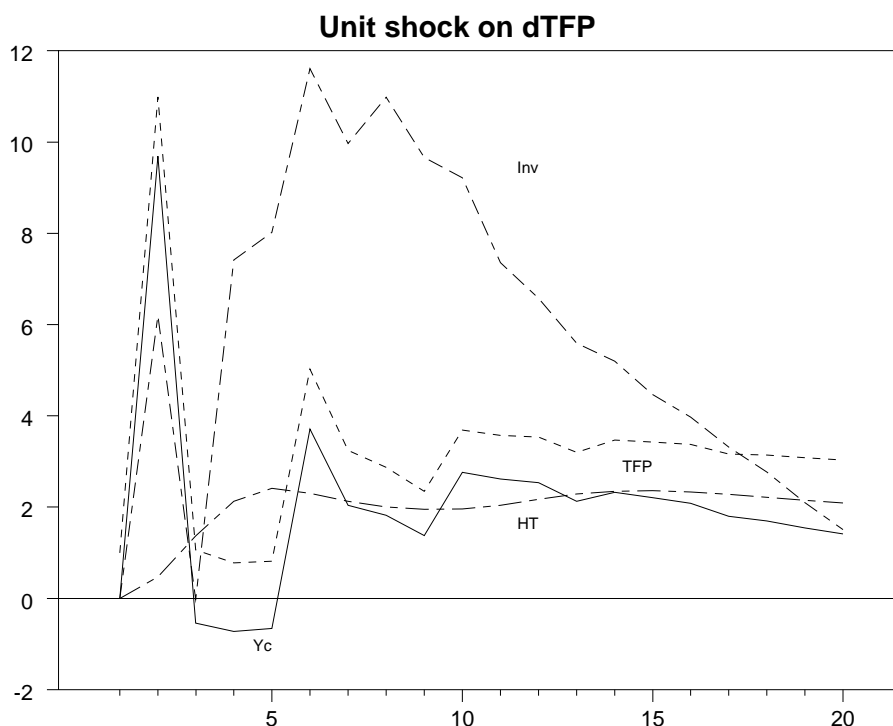


Figure A.2 – Unit shock on HT: Algeria

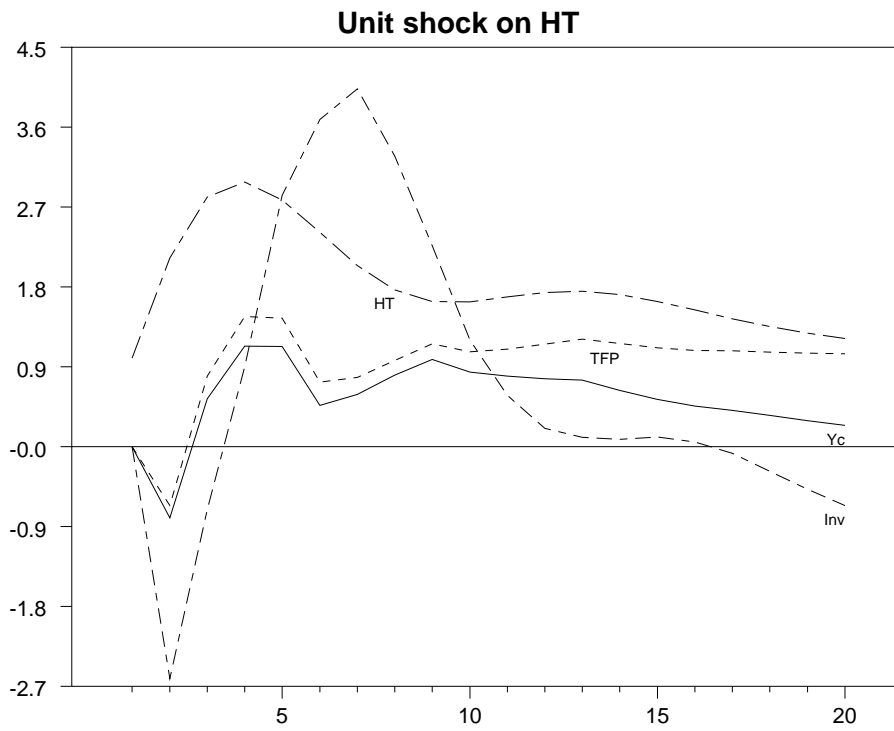


Figure A.3 – Unit shock on Investment: Algeria

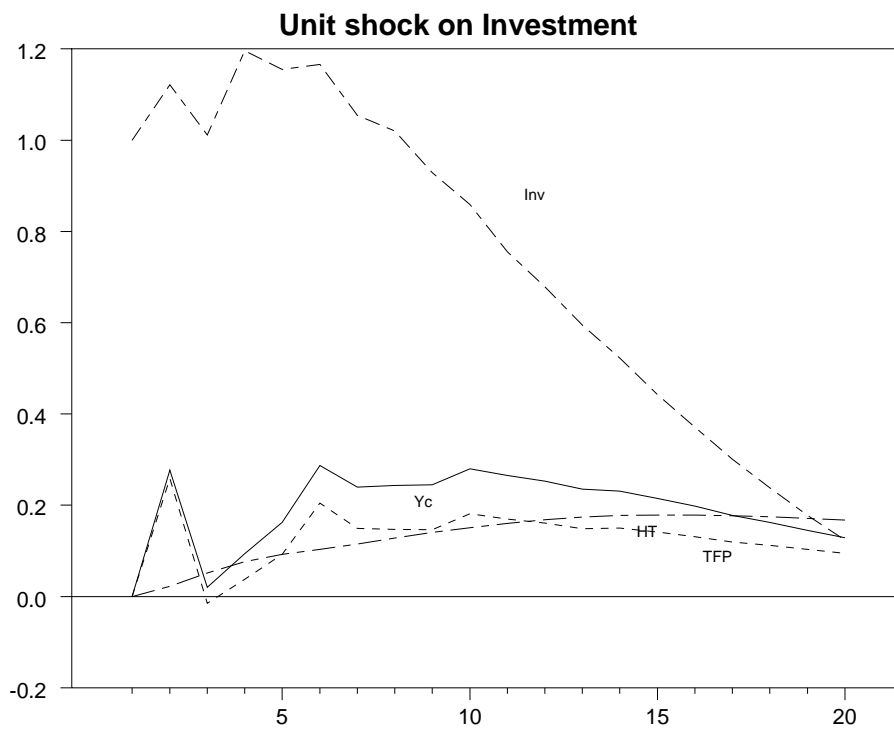


Figure A.4 – Unit shock on dTFP: Cyprus

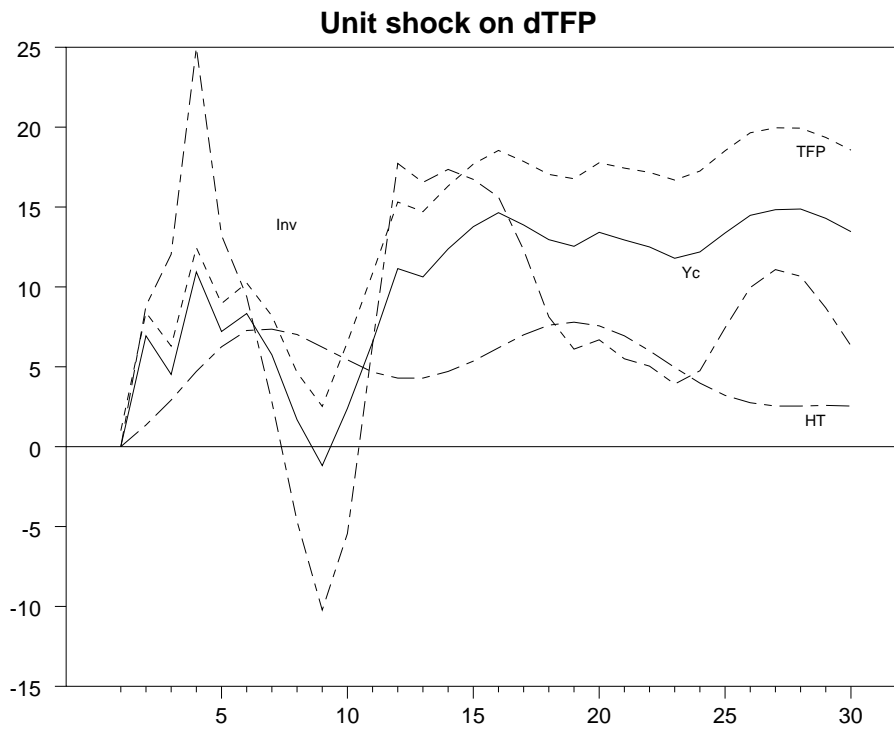


Figure A.5 – Unit shock on HT: Cyprus

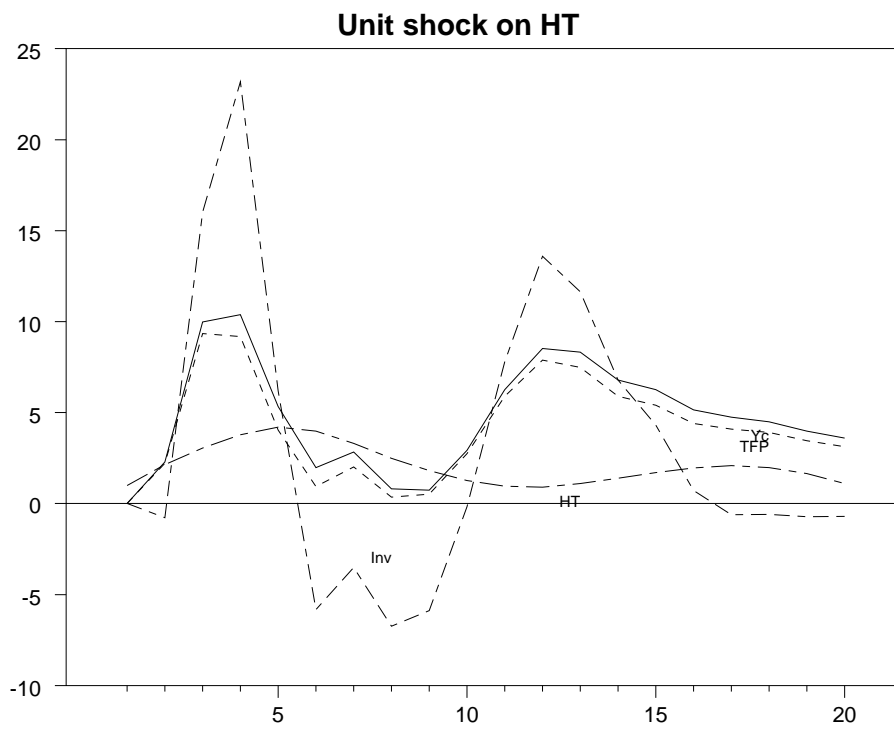


Figure A.6 – Unit shock on Investment: Cyprus

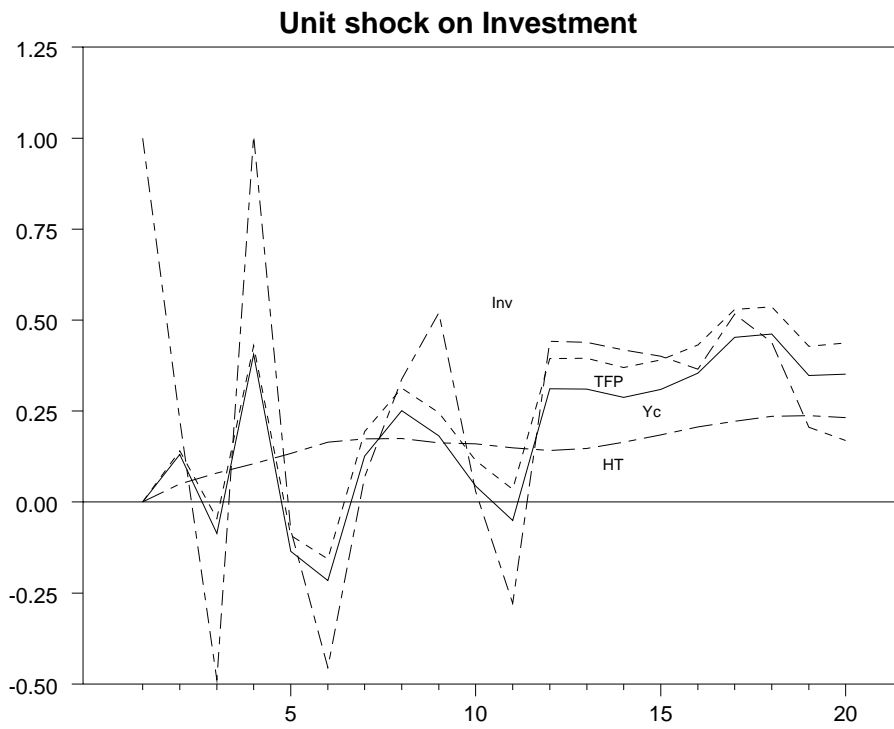


Figure A.7 – Unit shock on dTFP: Egypt

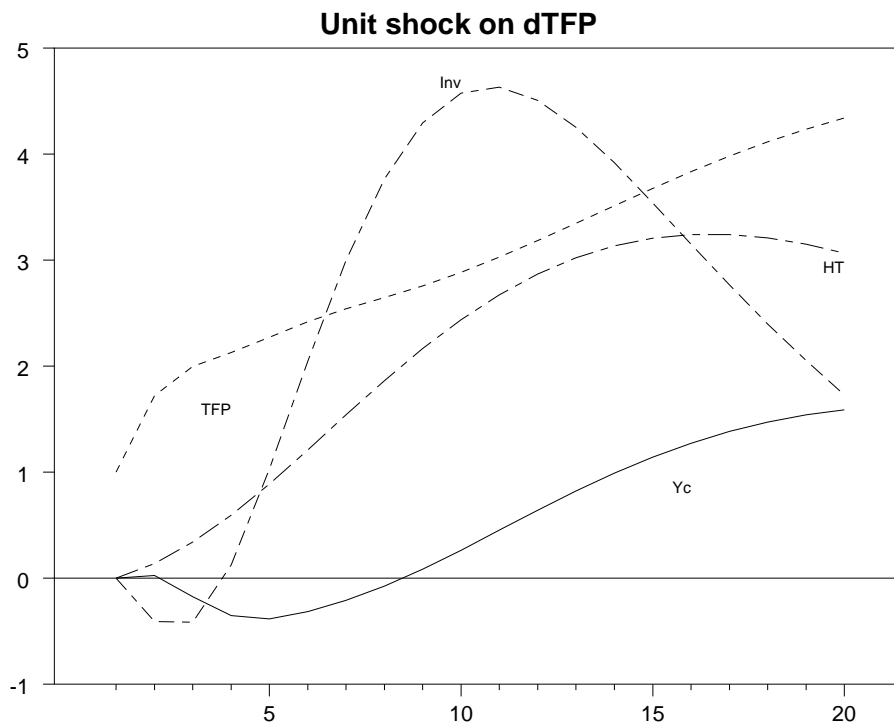


Figure A.8 – Unit shock on HT: Egypt

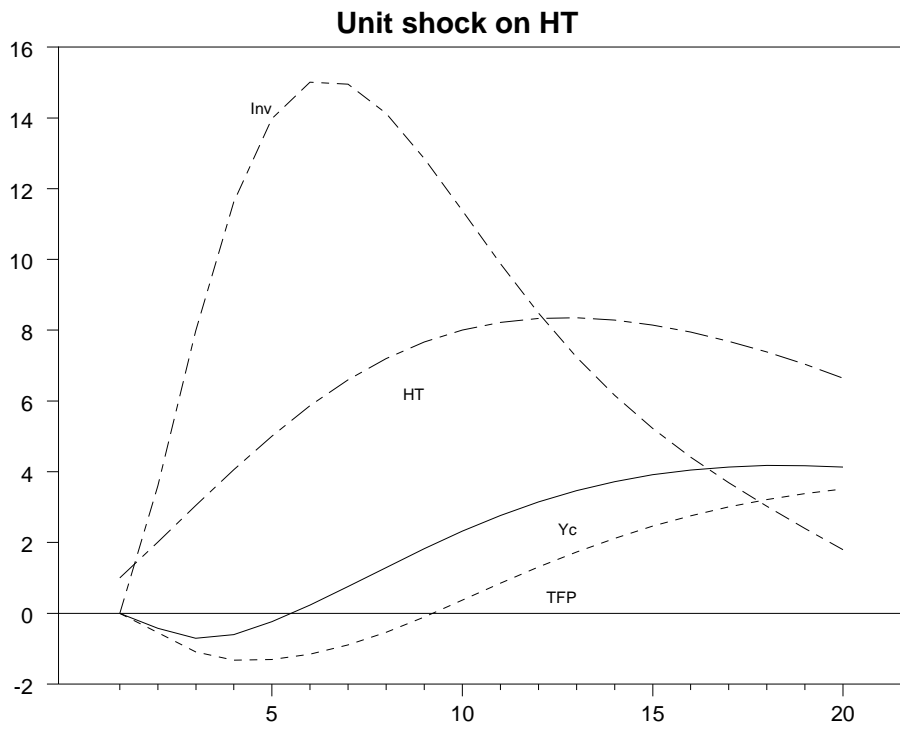


Figure A.9 – Unit shock on Investment: Egypt

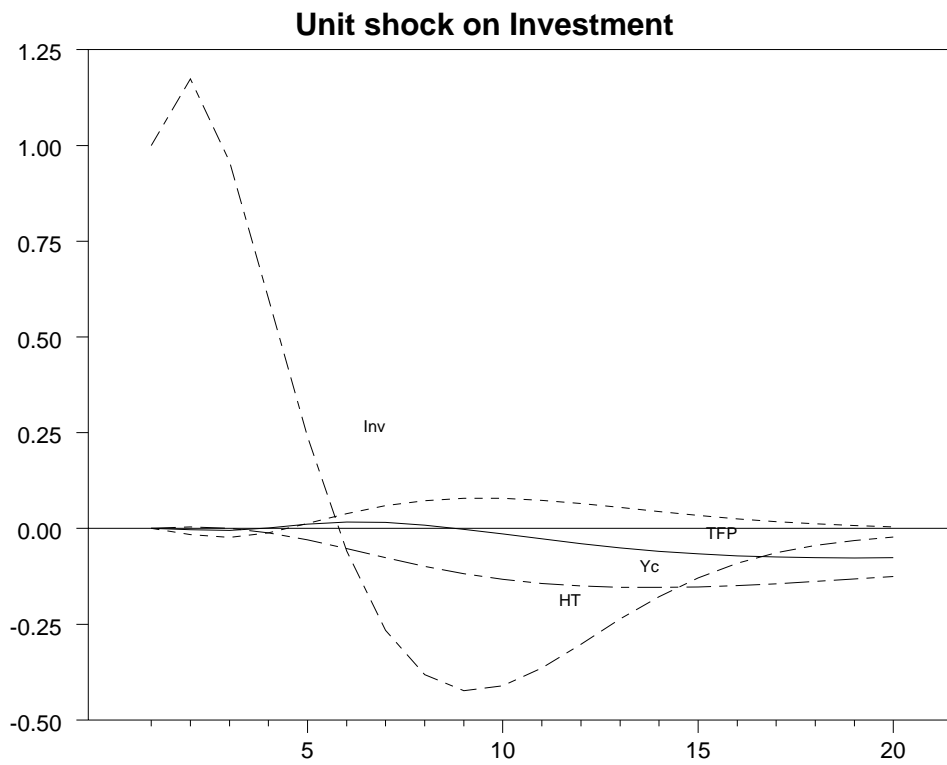


Figure A.10 - Unit shock on dTFP: Israel

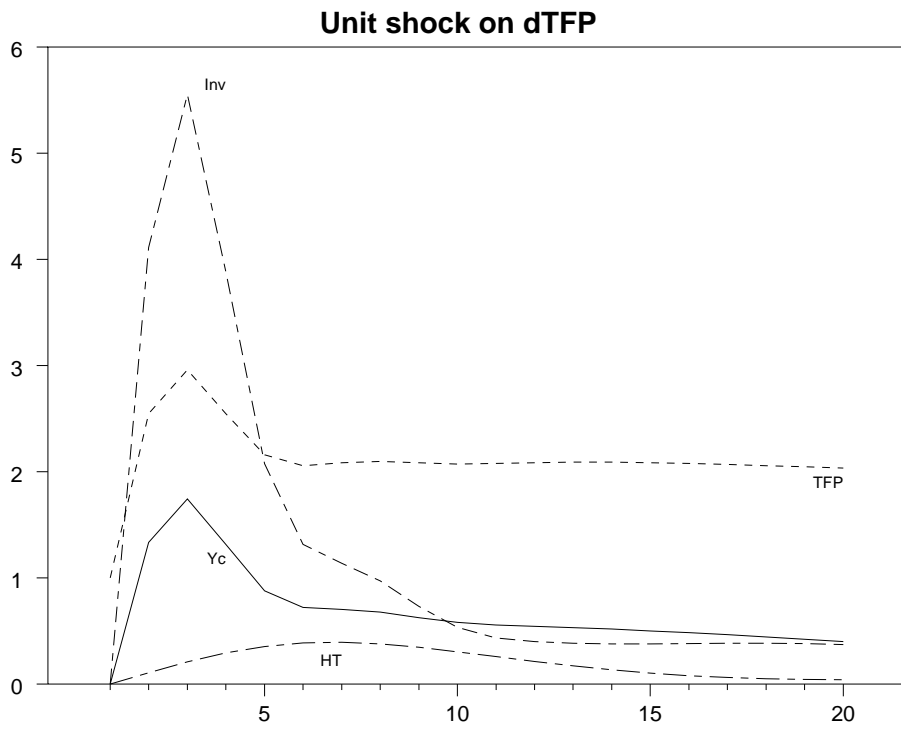


Figure A.11 - Unit shock on HT: Israel

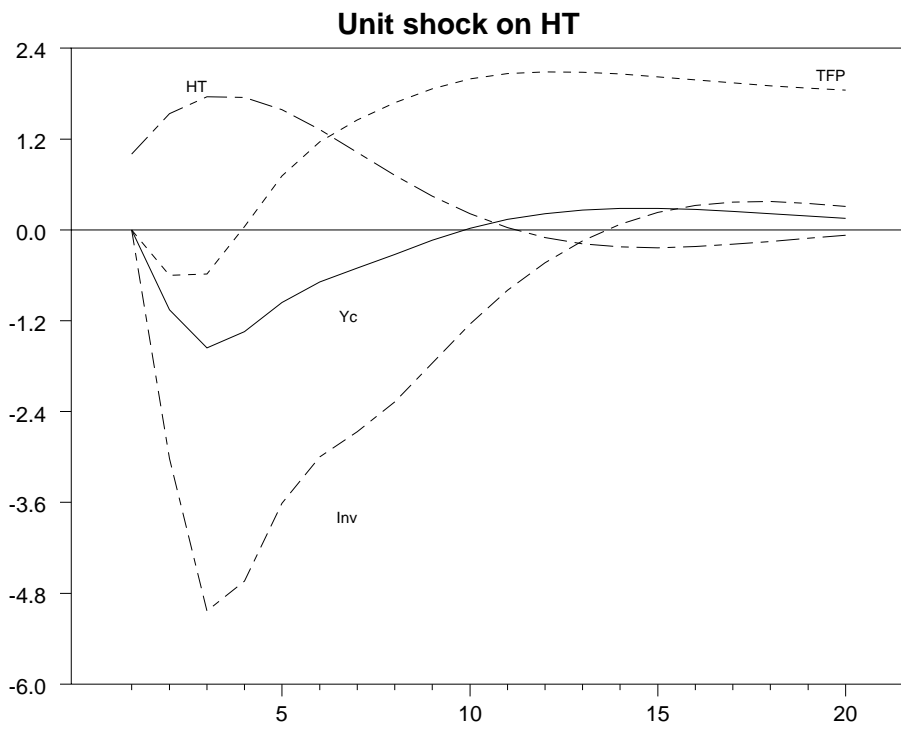


Figure A.12 - Unit shock on Investment: Israel

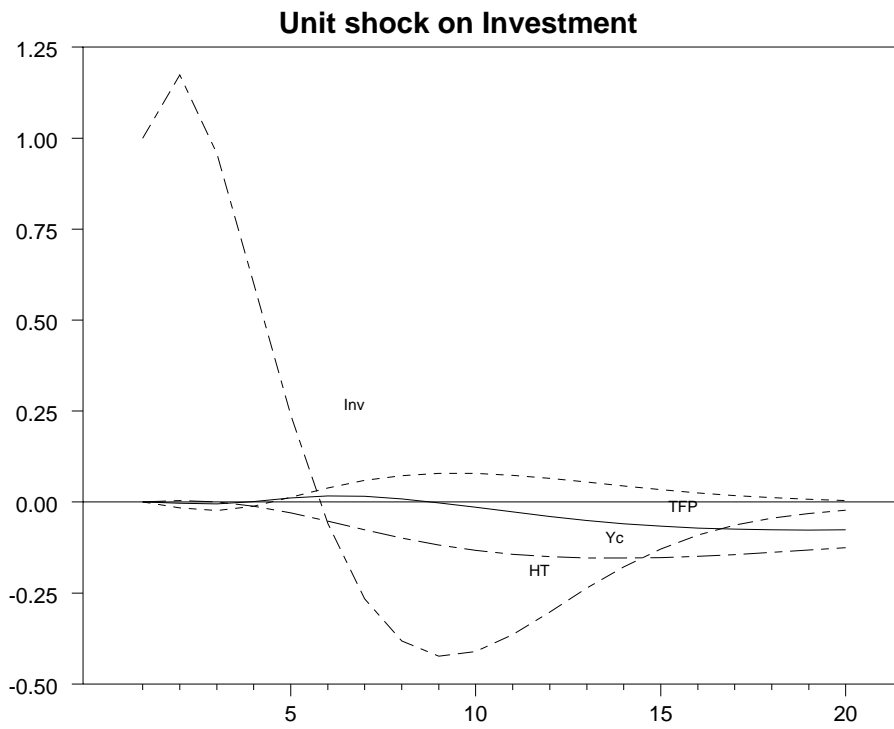


Figure A.13 – Unit shock on dTFP: Syria

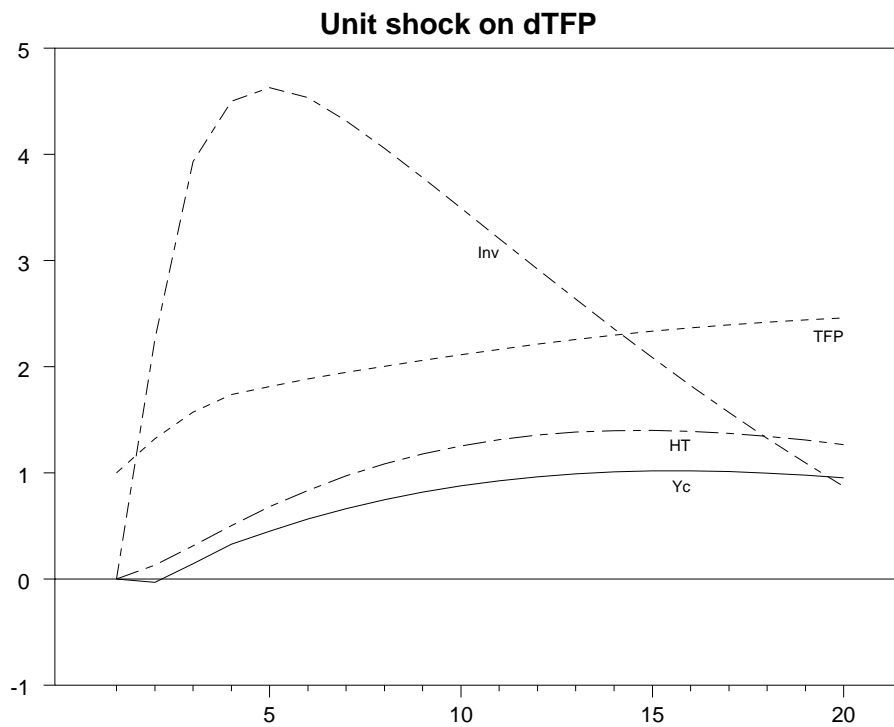


Figure A.14 – Unit shock on HT: Syria

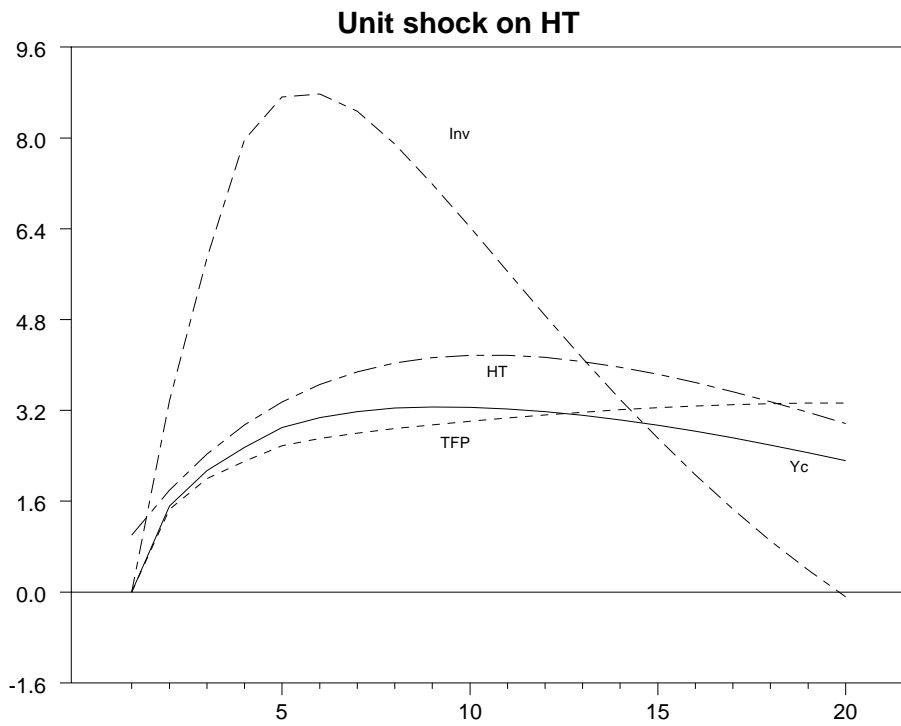


Figure A.15 – Unit shock on Investment: Syria

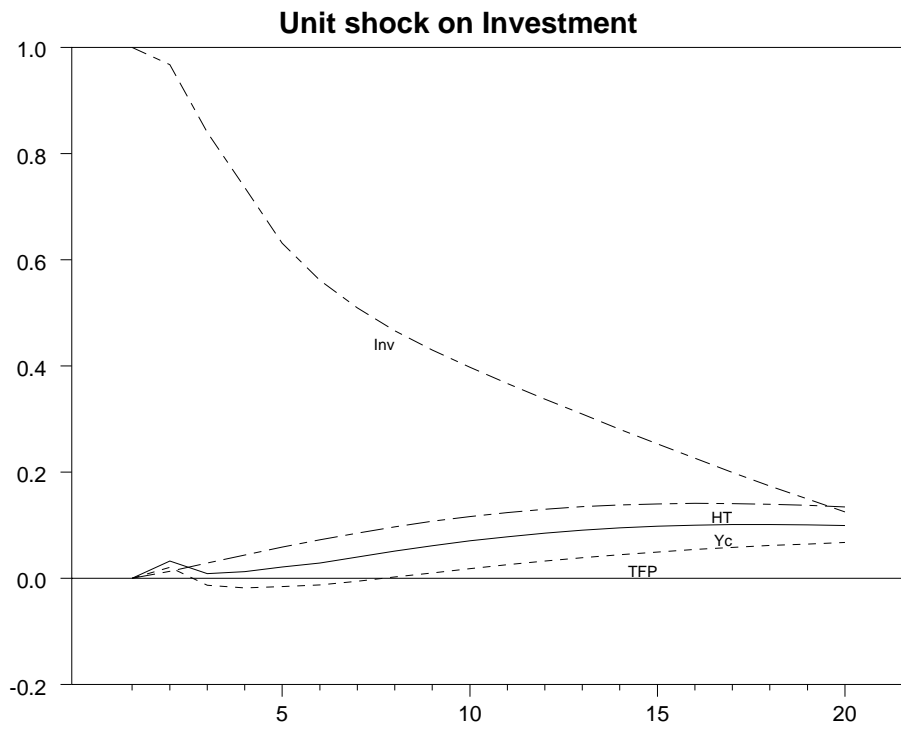


Figure A.16 – Unit shock on dTFP: Tunisia

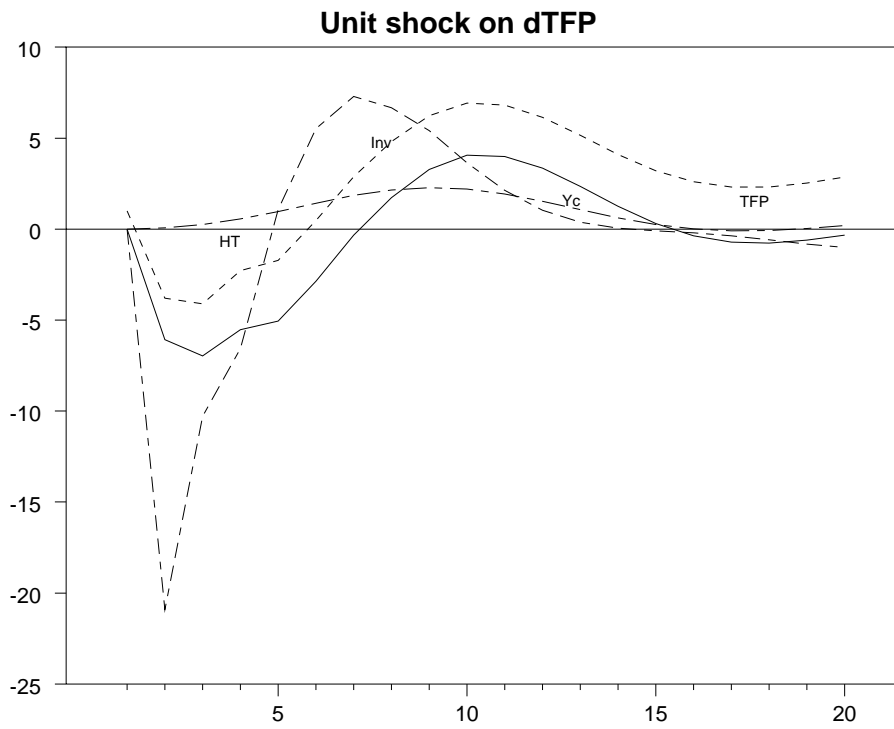


Figure A.17 – Unit shock on HT: Tunisia

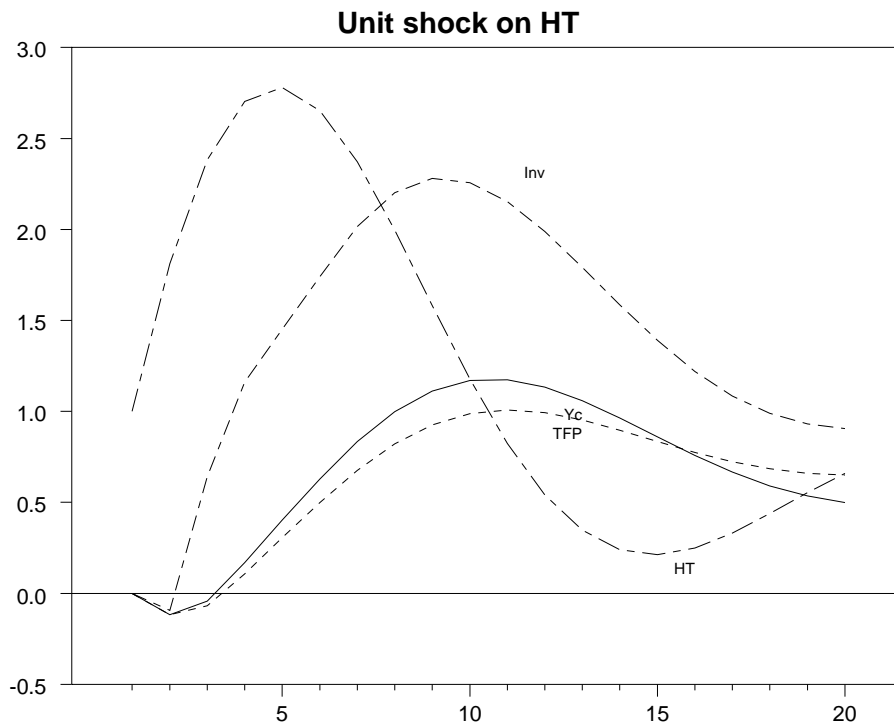


Figure A.18 – Unit shock on Investment: Tunisia

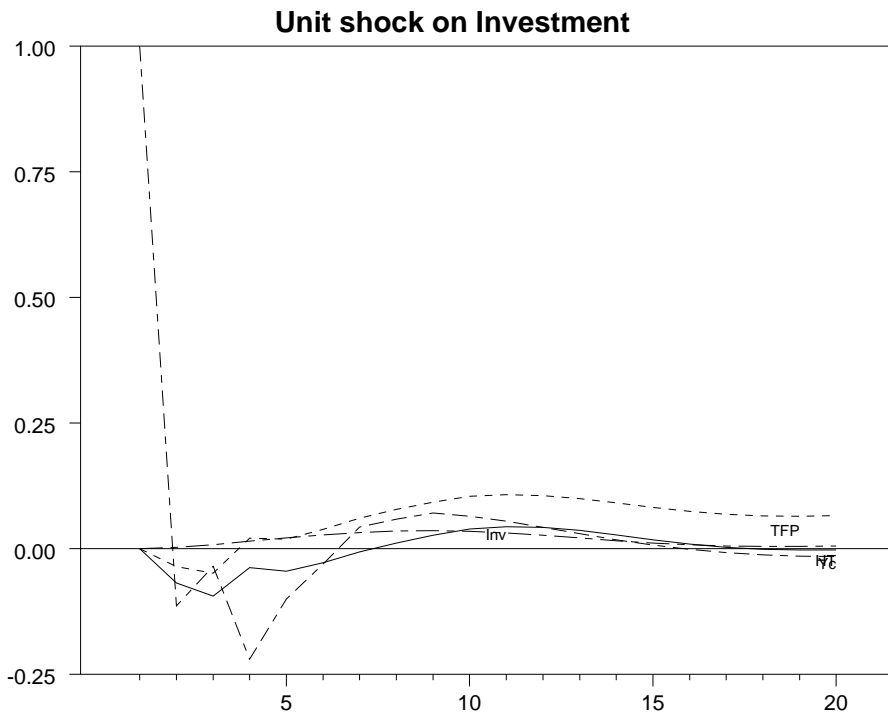


Figure A.19 – Unit shock on dTFP: Turkey

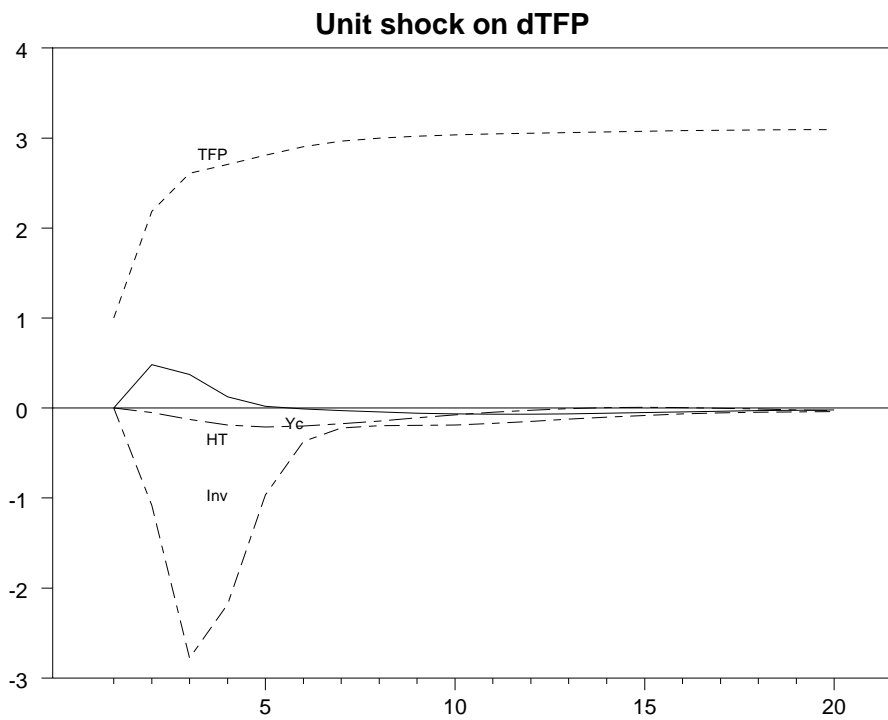


Figure A.20 – Unit shock on HT: Turkey

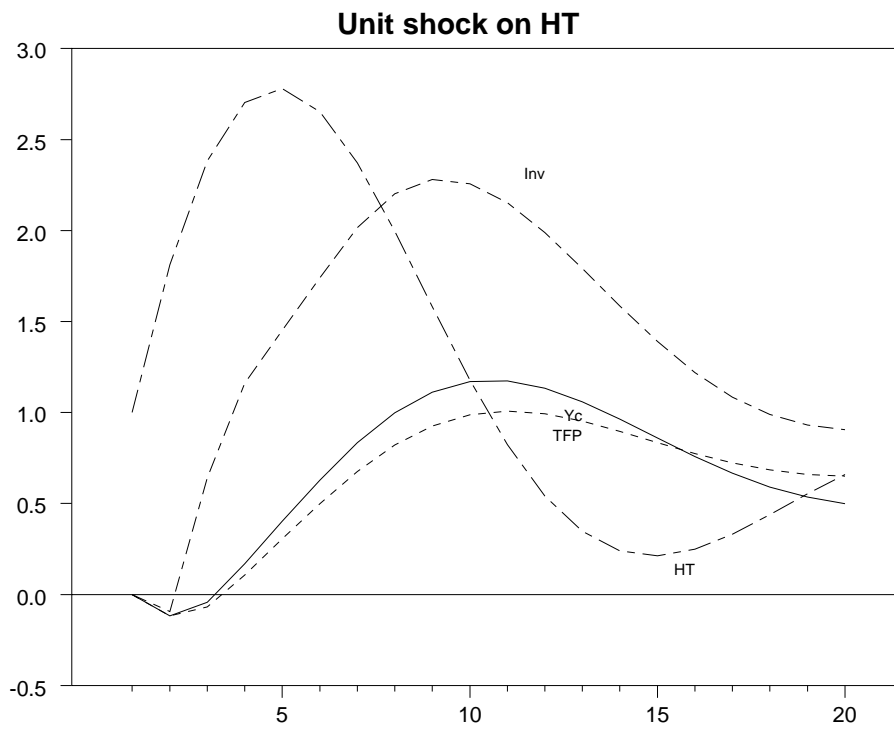


Figure A.21 – Unit shock on Investment: Turkey

